

15th IAEE European Conference 2017

Prosumage of solar electricity: the role of power-to-heat

Wolf-Peter Schill, Alexander Zerrahn, Friedrich Kunz
Vienna, September 5, 2017

1. Introduction
2. Qualitative arguments for and against prosumage
3. Prosumage in Germany
4. Analysis of system effects: batteries
5. Extension of the model: power-to-heat
6. Conclusions and next steps

Background: Our recent article in EEEP (2017)

- Qualitative discussion of prosumage from an economic perspective
- Description of German situation
- Quantitative illustration of selected system effects
- Focusing on battery storage and different operational strategies
- <https://doi.org/10.5547/2160-5890.6.1.wsch>

Prosumage of solar electricity: pros, cons, and the system perspective

WOLF-PETER SCHILL,^{a,*} ALEXANDER ZERRAHN,^a and FRIEDRICH KUNZ^a

ABSTRACT

We examine the role of prosumage of solar electricity, i.e. PV self-generation combined with distributed storage, in the context of the low-carbon energy transformation. First, we devise a qualitative account of arguments in favor of and against prosumage. Second, we give an overview of prosumage in Germany. Prosumage will likely gain momentum as support payments expire for an increasing share of PV capacities after 2020. Third, we model possible system effects in a German 2035 scenario. Prosumage batteries allow for a notable substitution of other storage facilities only if fully available for market interactions. System-friendly operation would also help limiting cost increases. We conclude that policymakers should not unnecessarily restrict prosumage, but consider system and distributional aspects.

Keywords: Prosumage, battery storage, PV, energy transformation, DIETER

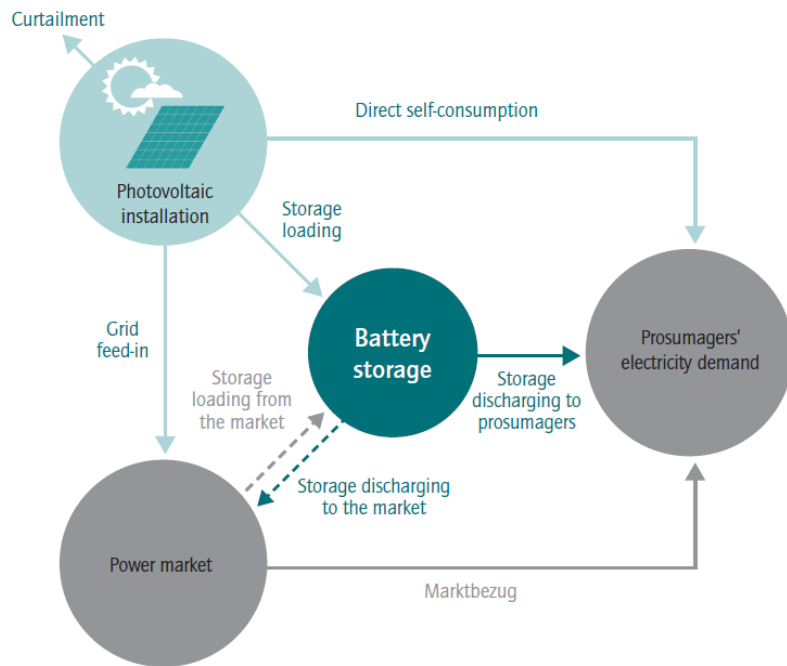
<https://doi.org/10.5547/2160-5890.6.1.wsch>

Extension: prosumage with power-to-heat

- People may increase self-consumption by electric heating
- More precisely, we look at electric storage heaters
- Evaluation of system effects compared to batteries

How we define PRO-SUM-AGE

- **PRO**duction of renewable electricity (PV)
- Con**SUM**ption of self-generated electricity
- Stor**AGE** to temporally align supply and demand



Source: own illustration

Prosumagers

- produce their own renewable (PV) electricity at times,
- draw electricity from the grid at other times,
- feed electricity to the grid at other times,
- and make use of storage (batteries or heat storage)

Pros and cons depend on the perspective

- Prosumagers and other consumers
- Incumbent industry, new industry, service providers
- Electricity system, system operators

Arguments in favor of prosumage

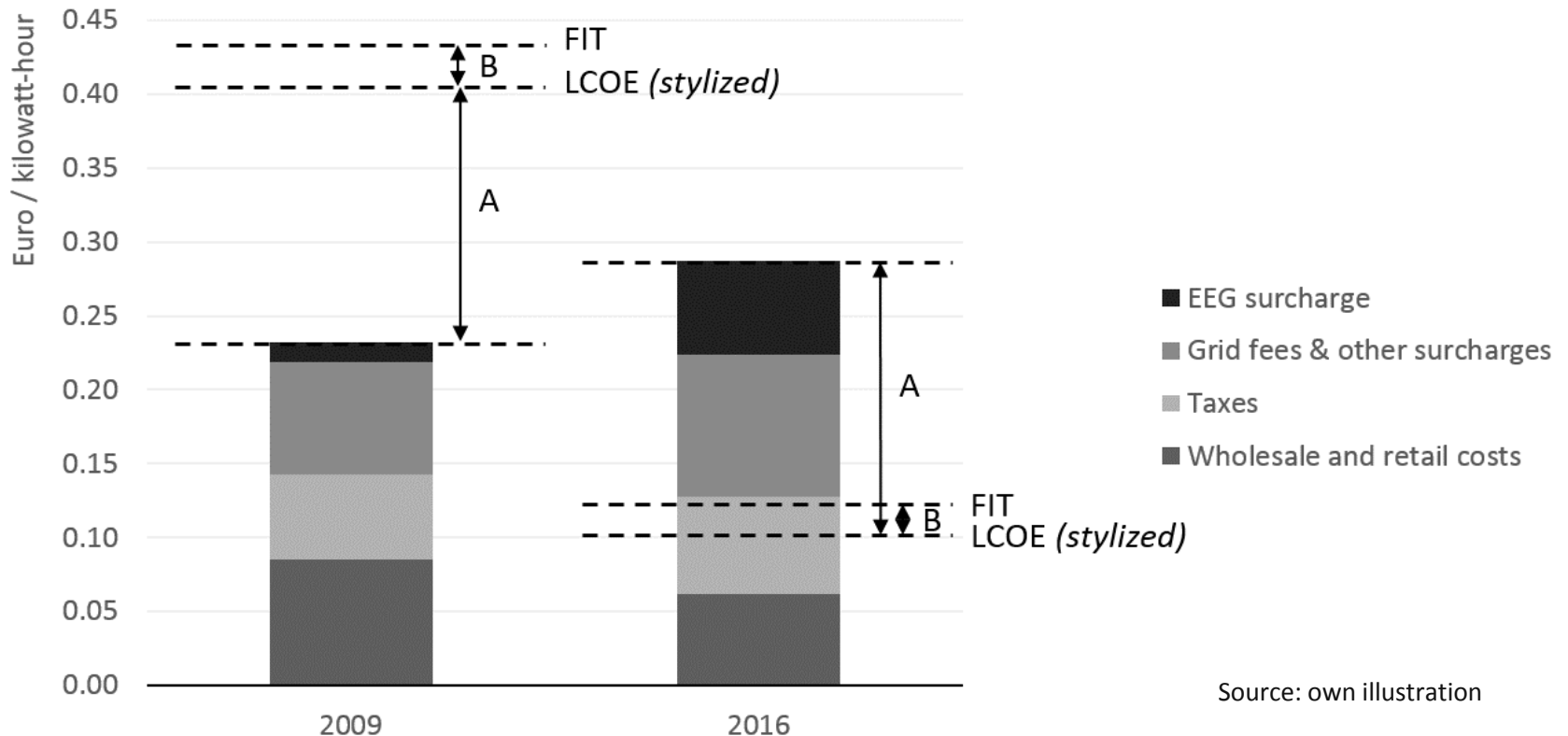
- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Incentives for prosumage through FITs, LCOEs and household tariffs

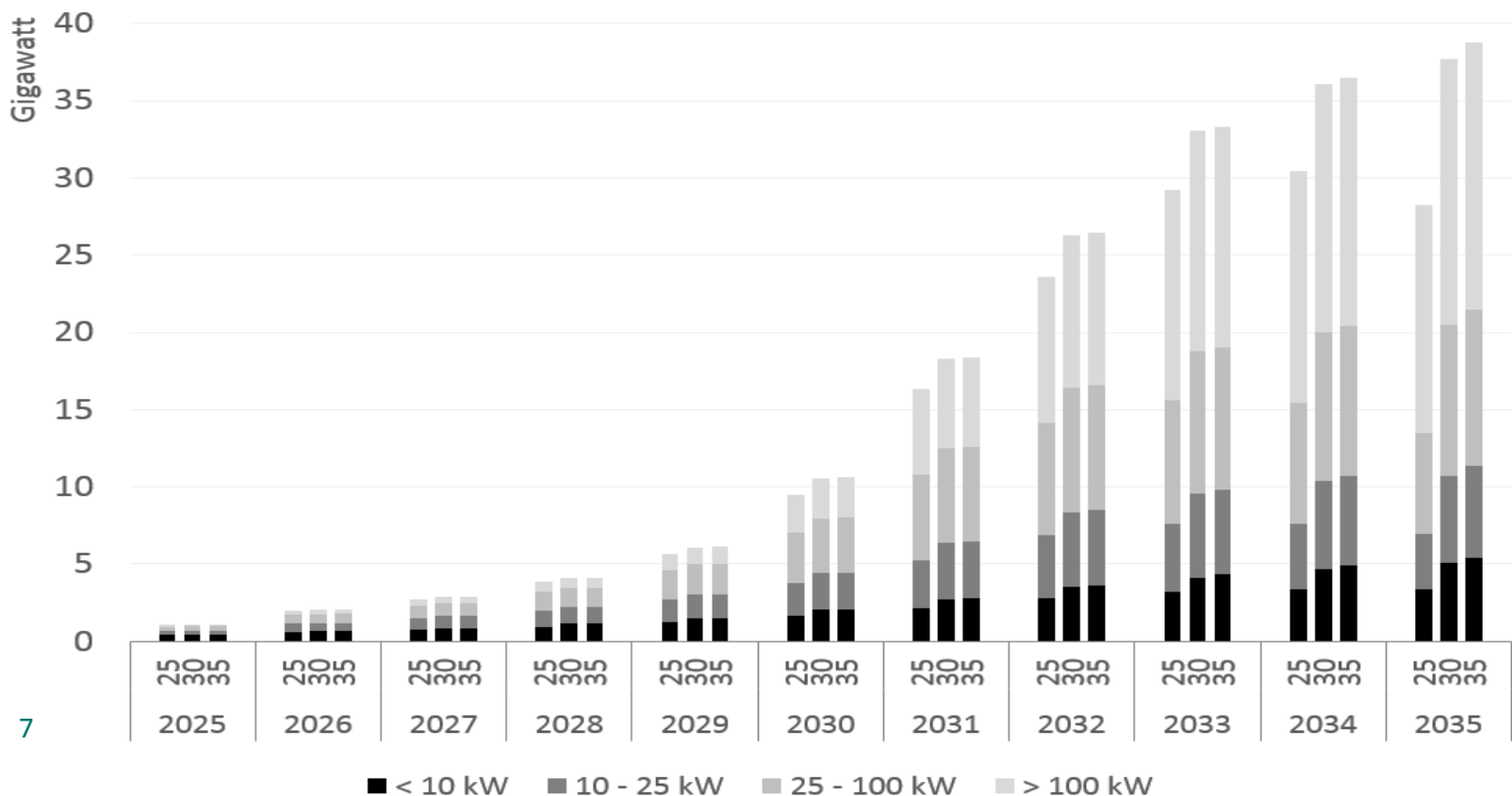
- Volumetric grid charges and EEG surcharge – but not on self-generation
 - (40% surcharge on self generated electricity in EEG 2017 for PV > 10 kW)
- Strong decline of FIT compared to household tariff (“Socket parity”)



Deployment in Germany

- 2016: Every second small-scale PV system installed with battery
- April 2017: ~61,000 battery systems (~400 MWh)

Large additional potential when PV capacities drop out of support scheme



Source: own illustration based on Open Power System Data, <http://open-power-system-data.org>, Data Package Renewable power plants, version 2016-10-21

Analysis with an extended version of the DIETER model

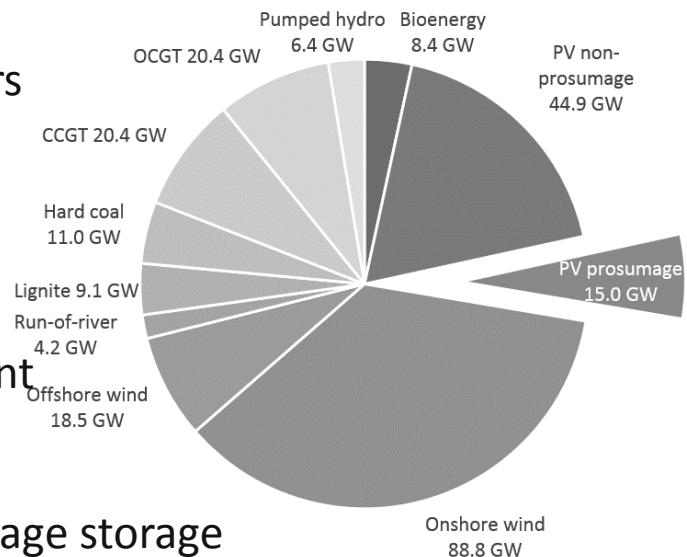
- Open-source electricity system model: www.diw.de/dieter
- Cost minimization for dispatch and investment in hourly resolution
- Loosely calibrated to German data

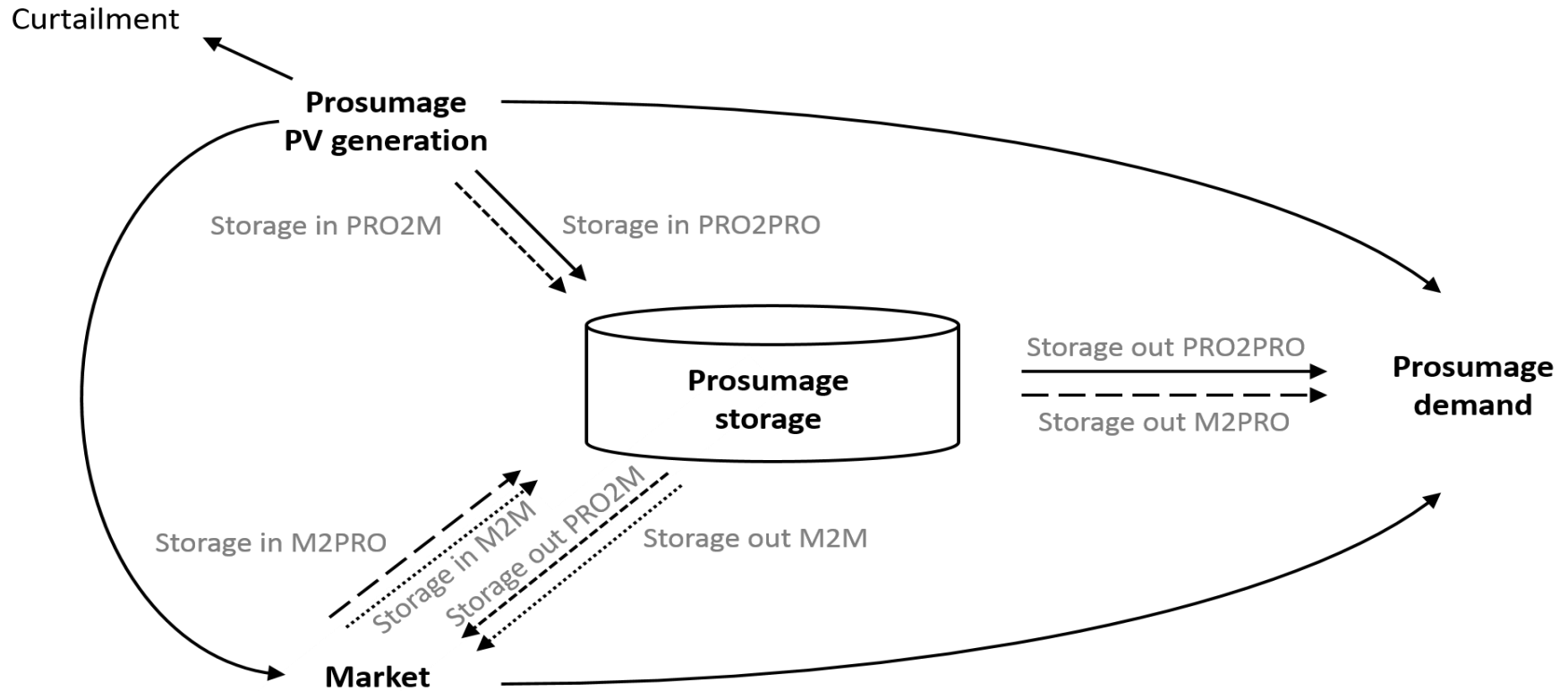
Prosumage segment

- Varying minimum self-consumption restrictions
- Implicit assumption of system-oriented prosumagers

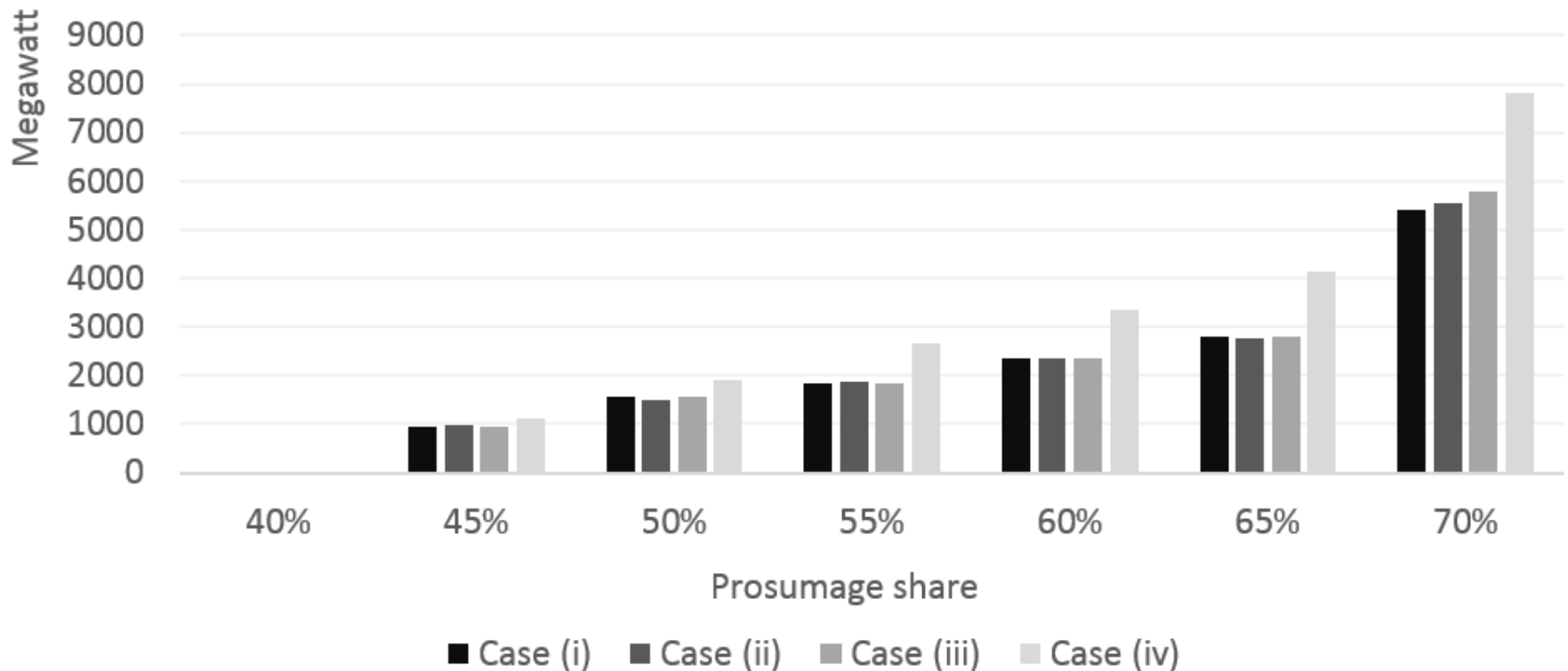
German scenario for 2035 (NEP scenario B1)

- 66% renewables in electricity consumption
- 25% of PV capacity attributed to prosumage segment
- ~2.6 million prosumage systems with 5.9 kWp each
- Endogenous investment only in central and prosumage storage



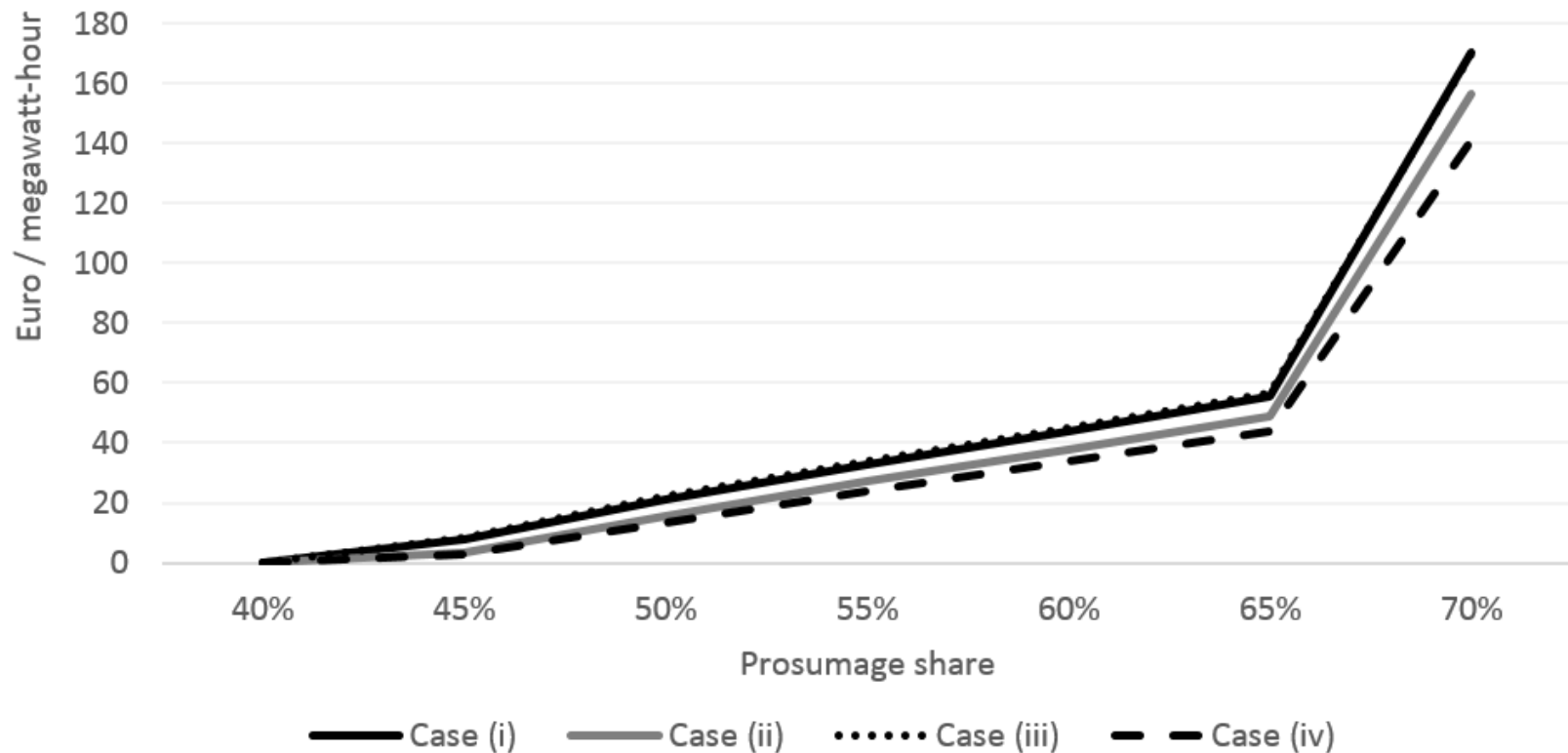


- (i) **Pure prosumage** - No interaction of prosumage storage with market
- (ii) **Grid consumption smoothing** - Only prosumage storage loading from market
- (iii) **PV profiling** - Only prosumage storage discharging to market
- (iv) **Full interaction** - No restrictions on interaction of prosumage storage with market



- Moderate increase of prosumage storage capacities up to 65% self-consumption
- Substantially greater power rating in case (iv) with full market interaction

Average additional system cost per additional MWh self-consumption compared to baseline



- Lower cost increases in case of additional market interactions

Same framework, but electric storage heaters instead of batteries

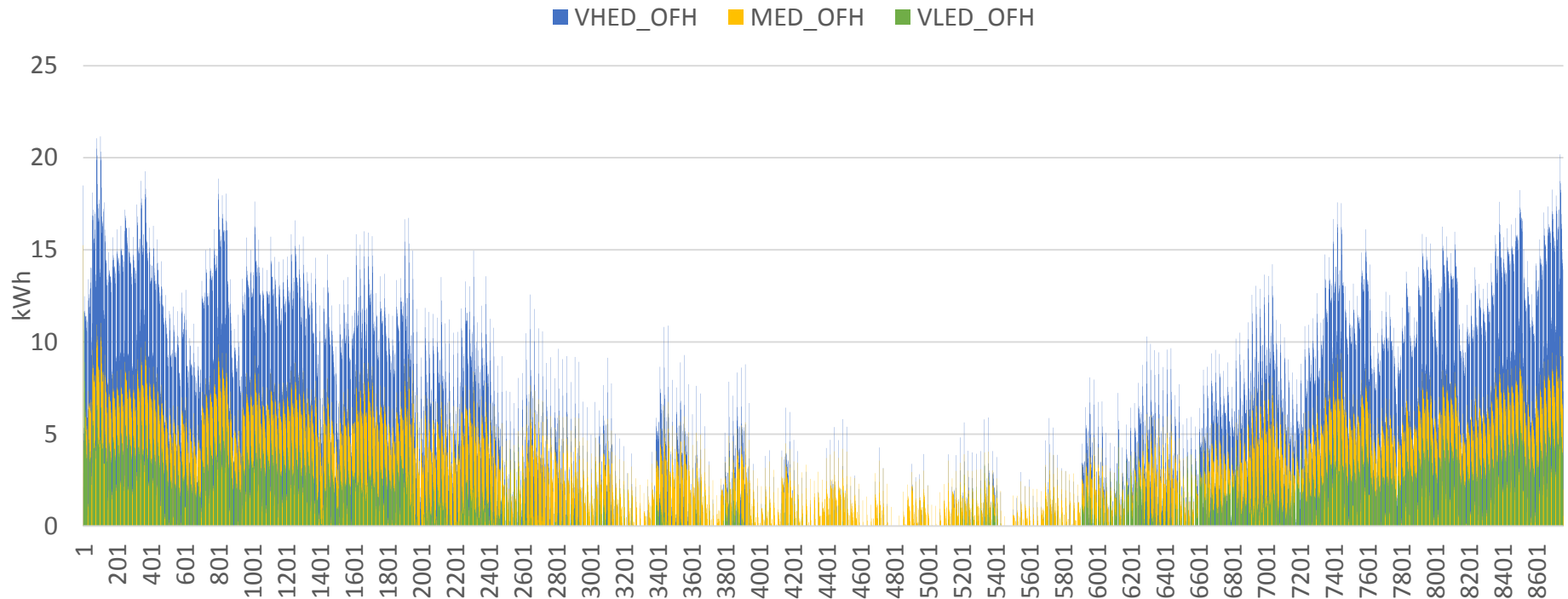
- Households deploy additional storage heaters to increase self-consumption
- Storage heaters only use self-generated PV electricity
- Fixed E/P ratio of storage heaters (8 hours)
- No changes in generation portfolio
- Comparison: (i) only storage heaters, (ii) only batteries, or (iii) both

Implicit assumptions:

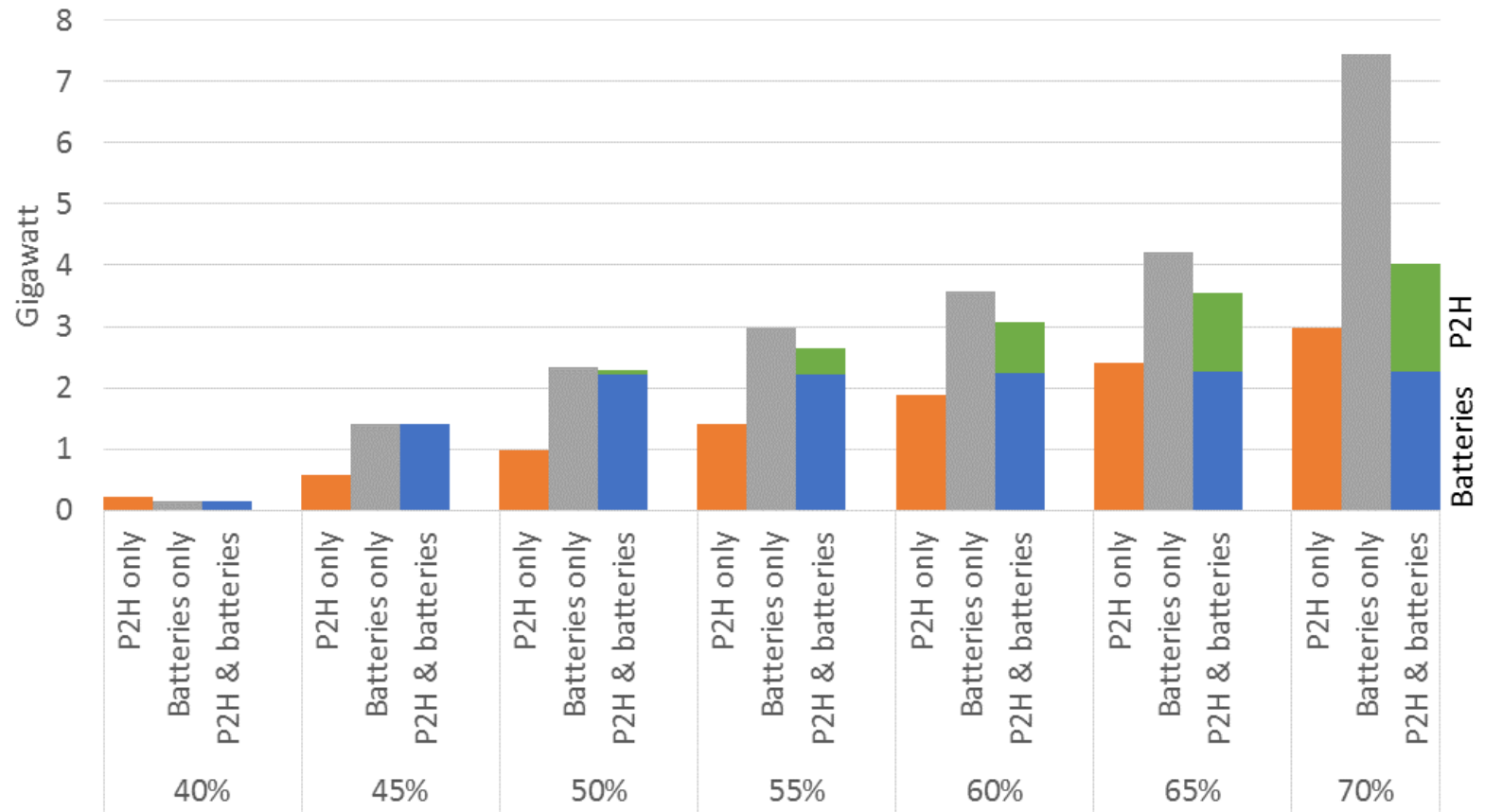
- Storage heaters backed up by other (existing) heating systems
- No induced change in size of PV systems or backup heating technology

Differences between storage heaters and batteries:

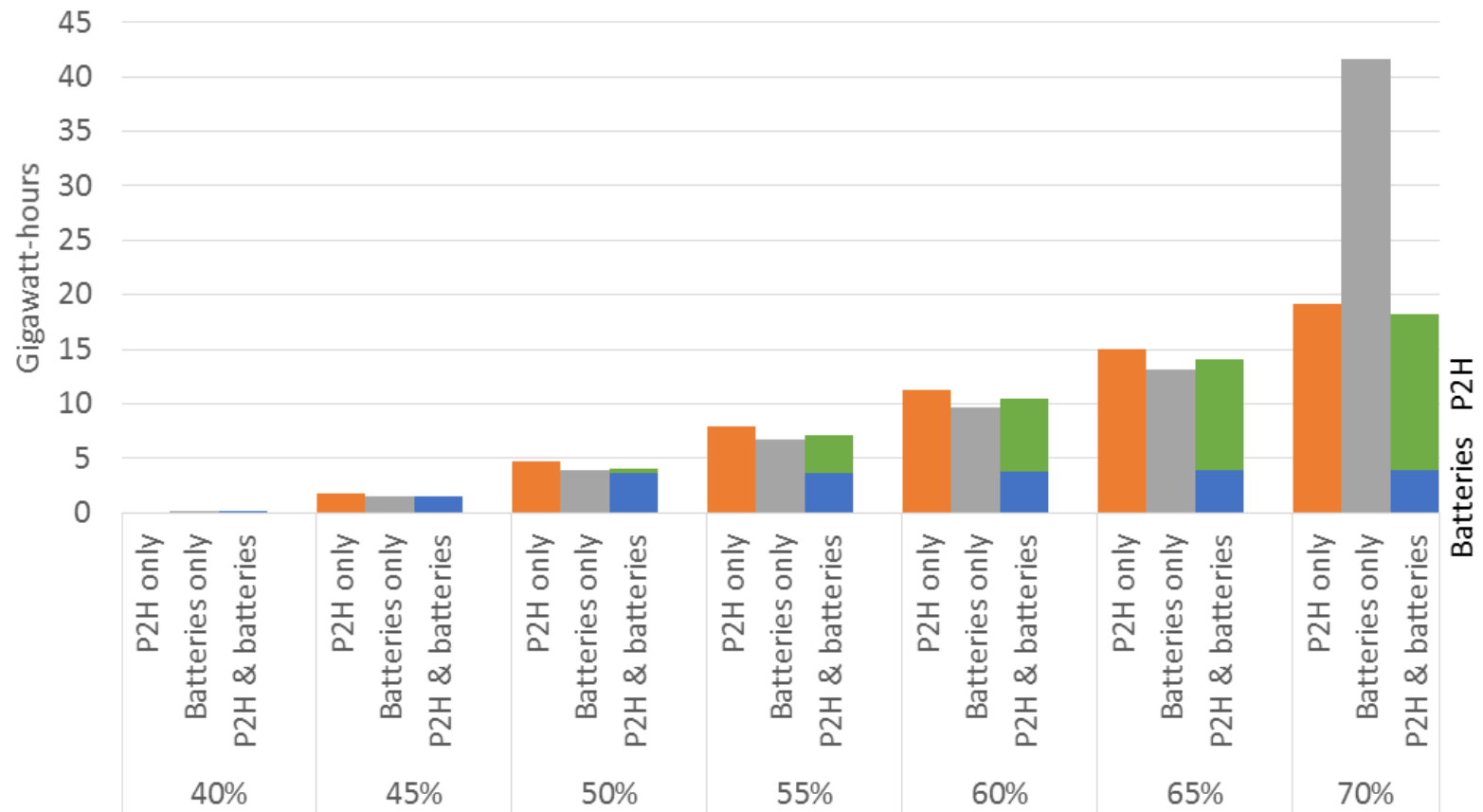
- Heat is stored instead of electricity
- Additional restrictions wrt. heat demand profiles
- Additional electricity demand → demand effect
- Lower investment costs → cost effect



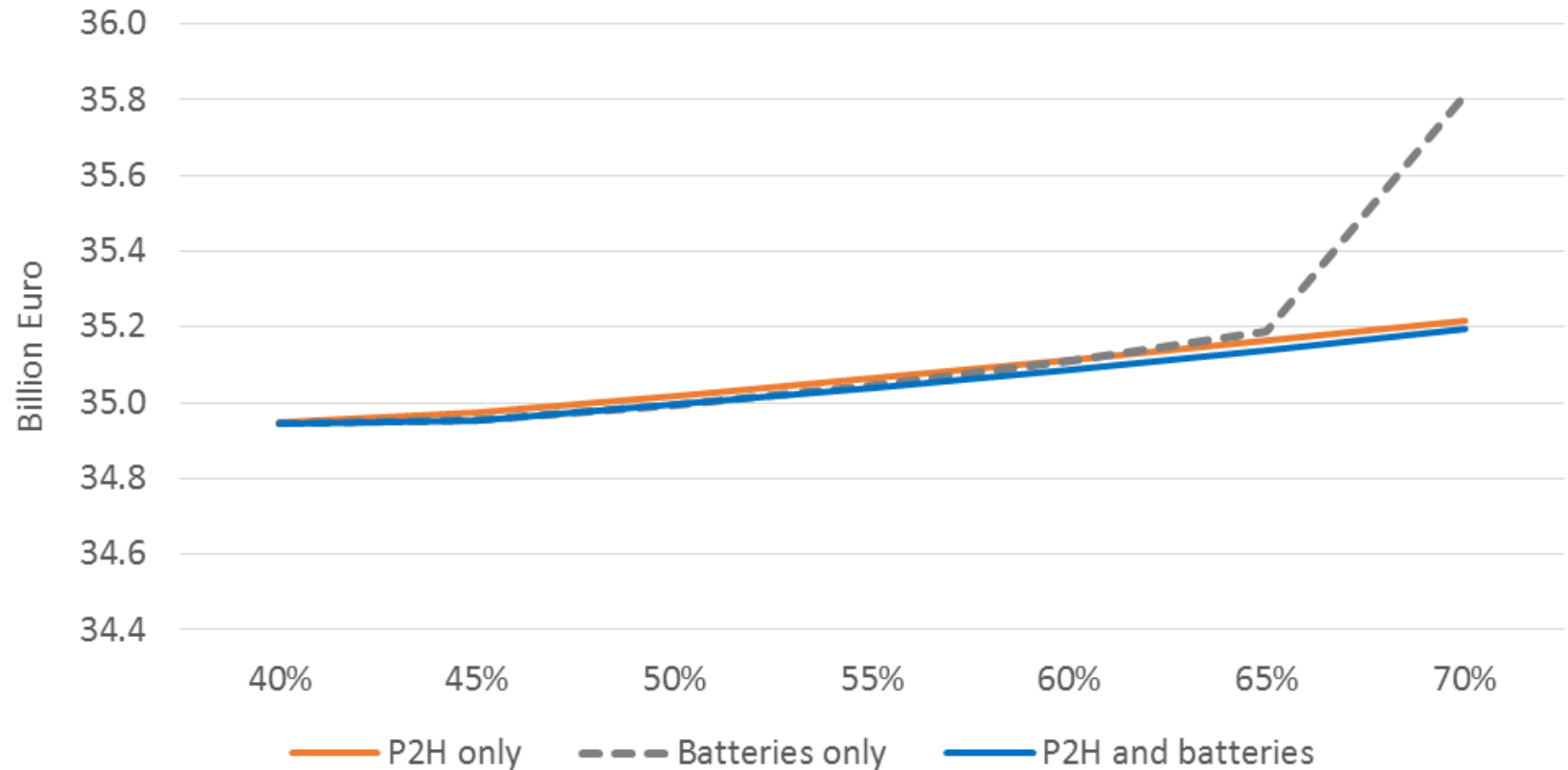
- Taken from ongoing European Horizon 2020 research project RealValue
- Derived from dynamic simulations with RWTH building model
- 12 building archetypes; here we pick one-family houses with low energy demand



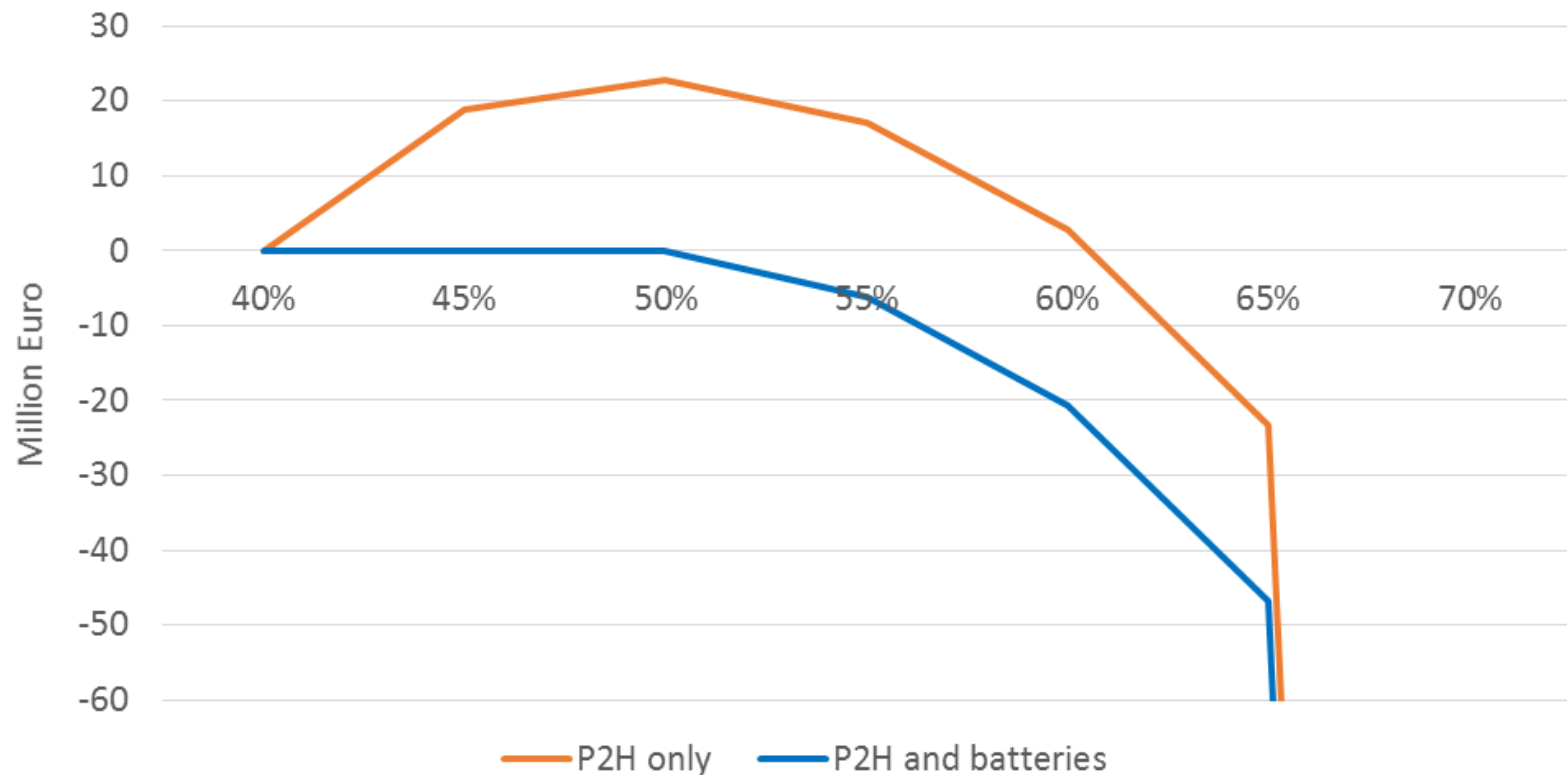
- Moderate increase of P2H capacity even beyond 65% self-consumption
- Lower power rating cp. to batteries because of higher (low-cost) energy capacity
- If both options are available: P2H deployed beyond 50% → cost effect



- Energy capacity of P2H comparable to batteries up to self-consumption share of 65%
- Much lower increase beyond 65% because of higher utilization



- Lower cost increases for high self-consumption shares through P2H



- Up to ~60% self-consumption: additional demand effect dominates
- Beyond 60%: lower investment costs of storage heaters dominate

Prosumage: a growing niche

- Depends on consumer attitudes, technology costs and regulatory framework

Range of pros and cons

- Weight of arguments

Batteries: importance of system-friendly behavior

- Regulation should aim at making full flexibility potential available to the system

Potential role of power-to-heat

- May facilitate higher self-consumption shares than batteries
- Overlapping effects: investment costs vs. additional electricity demand

Next steps

- Investigation of potentially detrimental effect on RES shares and CO₂ emissions
- Additional model analyses:
 - Non-prosumage P2H, induced portfolio changes; maybe hot water, direct electric heating
- More detailed look at consumer incentives for power-to-heat

Thank you for listening



**DIW Berlin — Deutsches Institut
für Wirtschaftsforschung e.V.**
Mohrenstraße 58, 10117 Berlin
www.diw.de

Contact
Wolf-Peter Schill
wschill@diw.de

References

- Anda, M. and J. Temmen (2014). "Smart metering for residential energy efficiency: The use of community based social marketing for behavioural change and smart grid introduction." *Renewable Energy* 67: 119-127. <http://dx.doi.org/10.1016/j.renene.2013.11.020>
- BNetzA (2014). *Szenariorahmen 2025. Genehmigung*. Bundesnetzagentur [German federal regulatory authority]. Bonn, 19.12.2014.
- Borenstein, S. (2015). "The private net benefits of residential solar PV: the role of electricity tariffs, tax incentives and rebates." *NBER Working Paper* 21342. www.nber.org/papers/w21342
- Gähns, S., K Mehler, M. Bost and B. Hirschl (2015). „Acceptance of Ancillary Services and Willingness to Invest in PV-storage-systems." *Energy Procedia* 73: 29 – 36. <http://dx.doi.org/10.1016/j.egypro.2015.07.554>
- IEA (2014). *Residential prosumers – drivers and policy options (RE-PROSUMERS)*. IEA-RETD. September 2014 (Revised version of June 2014). http://iea-retd.org/wp-content/uploads/2014/09/RE-PROSUMERS_IEA-RETD_2014.pdf
- Krekel, C., and A. Zerrahn (2017). „Does the presence of wind turbines have externalities for people in their surroundings? Evidence from well-being data." *Journal of Environmental Economics and Management* (forthcoming).
- Luthander, R., J. Widén, D. Nilsson and J. Palm (2015). "Photovoltaic self-consumption in buildings: A review." *Applied Energy* 142: 80-94. <http://dx.doi.org/10.1016/j.apenergy.2014.12.028>
- Mayr, D., E. Schmid, H. Trollip, M. Zeyringer and J. Schmidt. "The impact of residential photovoltaic power on electricity sales revenues in Cape Town, South Africa." *Utilities Policy* 36 (2015): 10-23. <http://dx.doi.org/10.1016/j.jup.2015.08.001>
- Michaels, L. and Y. Parag (2016). „Motivations and barriers to integrating 'prosuming' services into the future decentralized electricity grid: Findings from Israel." *Energy Research & Social Science* 21: 70 – 83. <http://dx.doi.org/10.1016/j.erss.2016.06.023>

References

- Oberst, C.A., and R. Madlener (2015). “Prosumer Preferences Regarding the Adoption of Micro-Generation Technologies: Empirical Evidence for German Homeowners.” *FCN Working Paper 22/2014*.
https://www.fcn.eonerc.rwth-aachen.de/global/show_document.asp?id=aaaaaaaaaooqwnx
- Parag, Y. and Sovacool, B.K. (2016): “Electricity market design for the prosumer era.” *Nature Energy* 1, article number 16032.
<http://dx.doi.org/10.1038/nenergy.2016.32>
- Prognos (2016). *Eigenversorgung aus Solaranlagen. Das Potenzial für Photovoltaik-Speicher-Systeme in Ein- und Zweifamilienhäusern, Landwirtschaft sowie im Lebensmittelhandel. Analyse im Auftrag von Agora Energiewende*. Berlin, October 2016.
- RWTH (2016). *Wissenschaftliches Mess- und Evaluierungsprogramm Solarstromspeicher. Jahresbericht 2016*. ISEA, RWTH Aachen.
- *Open Power System Data*, <http://open-power-system-data.org>, *Data Package Renewable power plants, version 2016-10-21*
- Schill, W.-P., A. Zerrahn and F. Kunz: Prosumage of solar electricity: pros, cons and the system perspective. *Economics of Energy and Environmental Policy* 6(1), 7-31. <https://doi.org//10.5547/2160-5890.6.1.wsch>
- SPE (2015). *Renewable Self-Consumption Cheap and Clean Power at your Doorstep. Policy Paper*. SolarPower Europe, June 2015.
http://www.solarpowereurope.org/fileadmin/user_upload/documents/Policy_Papers/Self-consumption_final1507.pdf
- SPE (2016). *Ahead of the Pack. Solar, the new Gateway to the decentralised Energy System*. SolarPower Europe, May 2016.

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Consumer preferences

- Preferences for local renewable energy solutions or self-generation (IEA 2014)
- Some empirical support for Germany (Gähns et al 2015, Oberst and Madlener 2015)
- Majority of consumers or small niche?

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Participation and acceptance of energy transformation

- Preference to actively participate (Gähns et al 2015)
- Mitigate conflicts of “central” infrastructure (SPE 2015, 2016, Krekel, Zerrahn 2017)
- Realization of roof-top PV potential

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- **Lower and less volatile electricity costs**
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Lower and less volatile electricity costs

- Only valid from a prosumer perspective
- Only true for self-generated share of electricity

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- **Activation of private capital**
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Activation of private capital

- Mobilize “cheap” capital (SPE 2015)
- Relevance now, in the future?
- Efficient investments from system perspective?

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- **Flexibility, sector coupling, and energy efficiency**
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Flexibility, sector coupling, and energy efficiency

- Unlock untapped DSM and sector-coupling potential
(Anda, Temmen 2014, Prognos 2016)
 - Appropriate regulation, exposition to market prices
- Energy efficiency: awareness and behavioral changes (Luthander et al 2015)
 - Rebound?

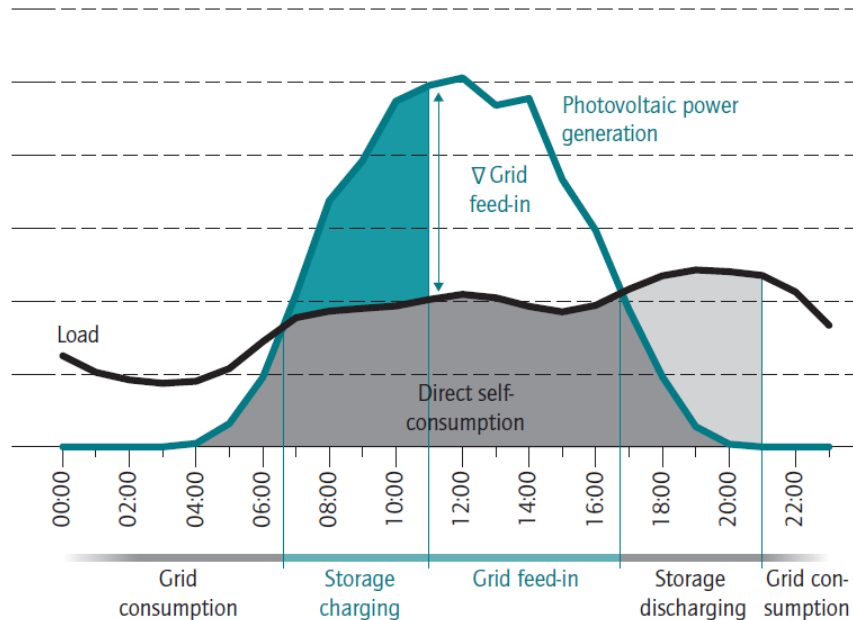
Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- **Distribution grid relief**
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

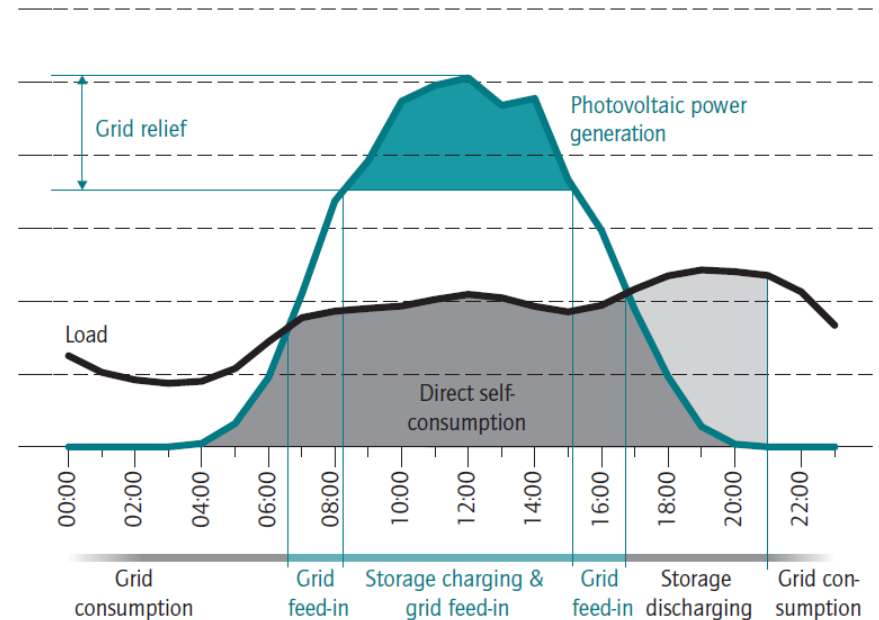
Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Storage operation purely focused on self-consumption



Grid-relieving storage operation



Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- **Transmission grid relief**
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Transmission grid relief

depends on spatial and temporal alignment of (PV) generation and load

- Favorable: smoothing due to good match of PV peak and peak load
- Neutral: bad match between PV peak and peak load
- Bad: high renewables and low prices incentivize storage use

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Increased competition and local benefits

- New players, but market may shrink
- Local economic spillovers?

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Political economy and new institutional economics

- Expansion of PV outside politically volatile support schemes
- Lower rent-seeking activities of well-organized incumbent lobby groups
- Innovation in hardware, software, and business models

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Efficiency losses (compared to a centrally optimized power system)

- Suboptimal investments
 - Less spatial balancing, redundant infrastructure
 - Sub-optimal siting and dimensioning of PV and storage systems (Borenstein 2015)
- Suboptimal dispatch

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- **Distributional impacts**
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Distributional impacts

- Who can engage in prosumage?
- Regressive effect of volumetric grid charges and surcharges (Borenstein 2015)
- “Utility death spiral” (Mayr et al 2015, Parag and Sovacool 2016)
- Size and relevance of effects? (Prognos 2016, Agora 2017)

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- **Rebound effects**
- Policy coordination and path dependency
- Concerns about data protection and remote control

Rebound effects

- Over-consumption of „cheap“ self-generated PV electricity?
- Particularly in case of decentral sector coupling (power-to-heat, electric vehicles)

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- Concerns about data protection and remote control

Policy coordination and path dependency

- Control over achievement of targets
- Lock-in: technological and political path dependencies

Arguments in favor of prosumage

- Consumer preferences
- Participation and acceptance of energy transformation
- Lower and less volatile electricity costs
- Activation of private capital
- Flexibility, sector coupling, and energy efficiency
- Distribution grid relief
- Transmission grid relief
- Increased competition
- Local benefits
- Political economy and new institutional arguments

Arguments against prosumage

- Efficiency losses
- Distributional impacts
- Rebound effects
- Policy coordination and path dependency
- **Concerns about data protection and remote control**

Concerns about data protection and remote control

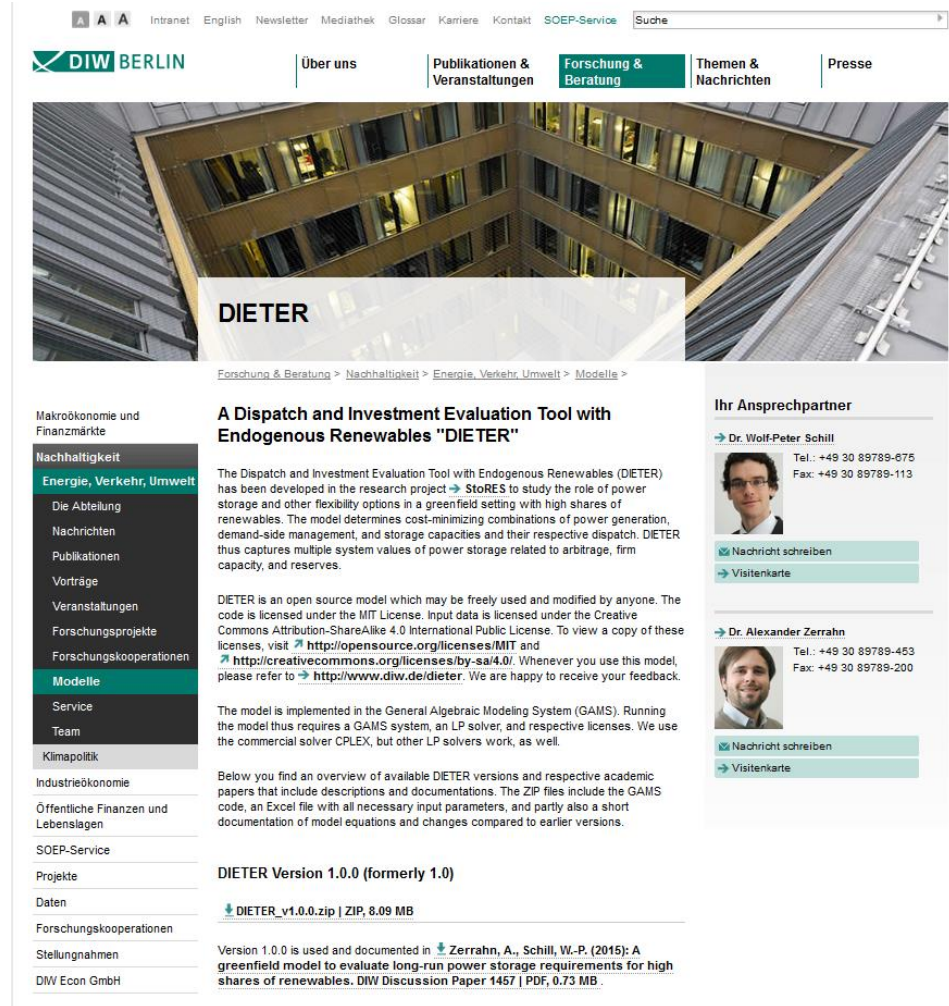
- ...may hamper offtake of system-friendly prosumage (Michaels and Parag 2016)

DIETER

- Open-source electricity system model
- Cost minimization over dispatch and investment
- Hourly resolution, full year
- Loosely calibrated to German data

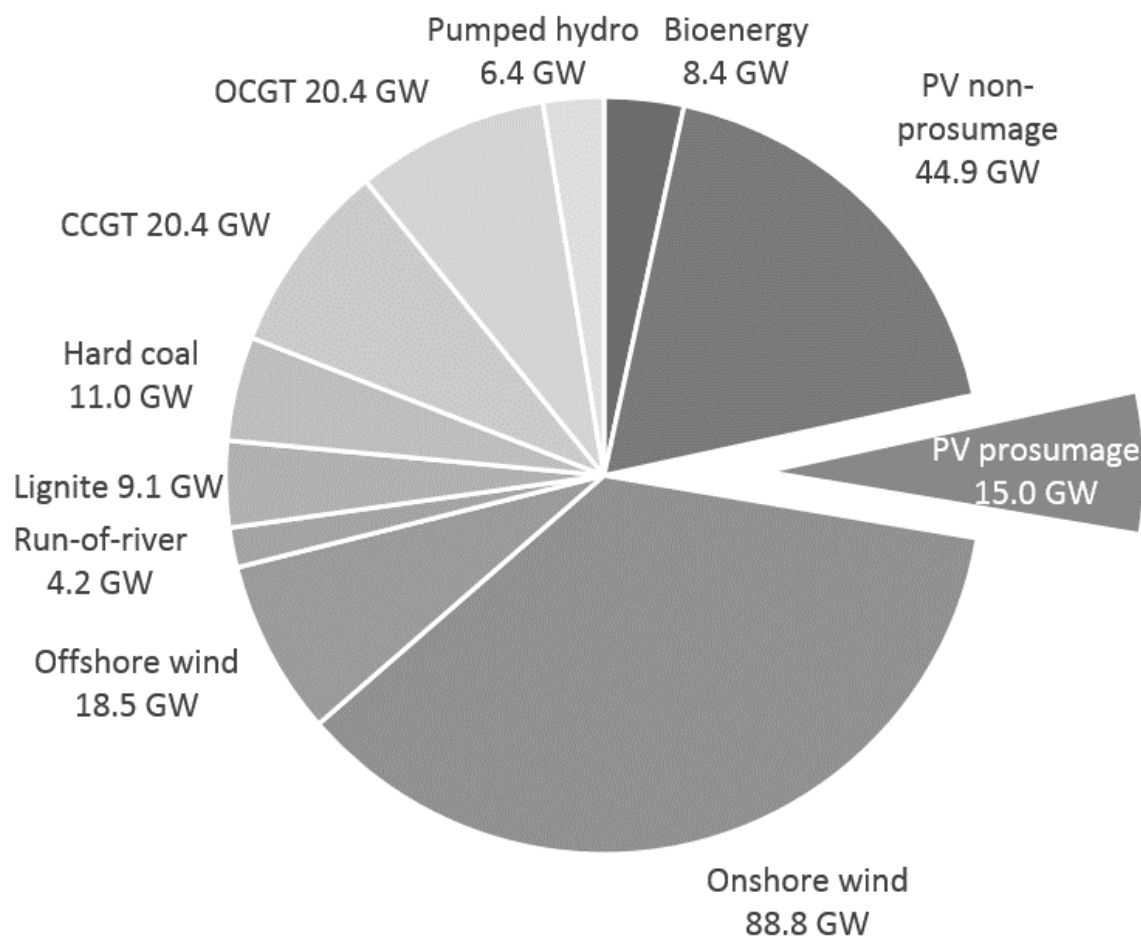
DIETER's website

- www.diw.de/dieter
- Code under MIT license

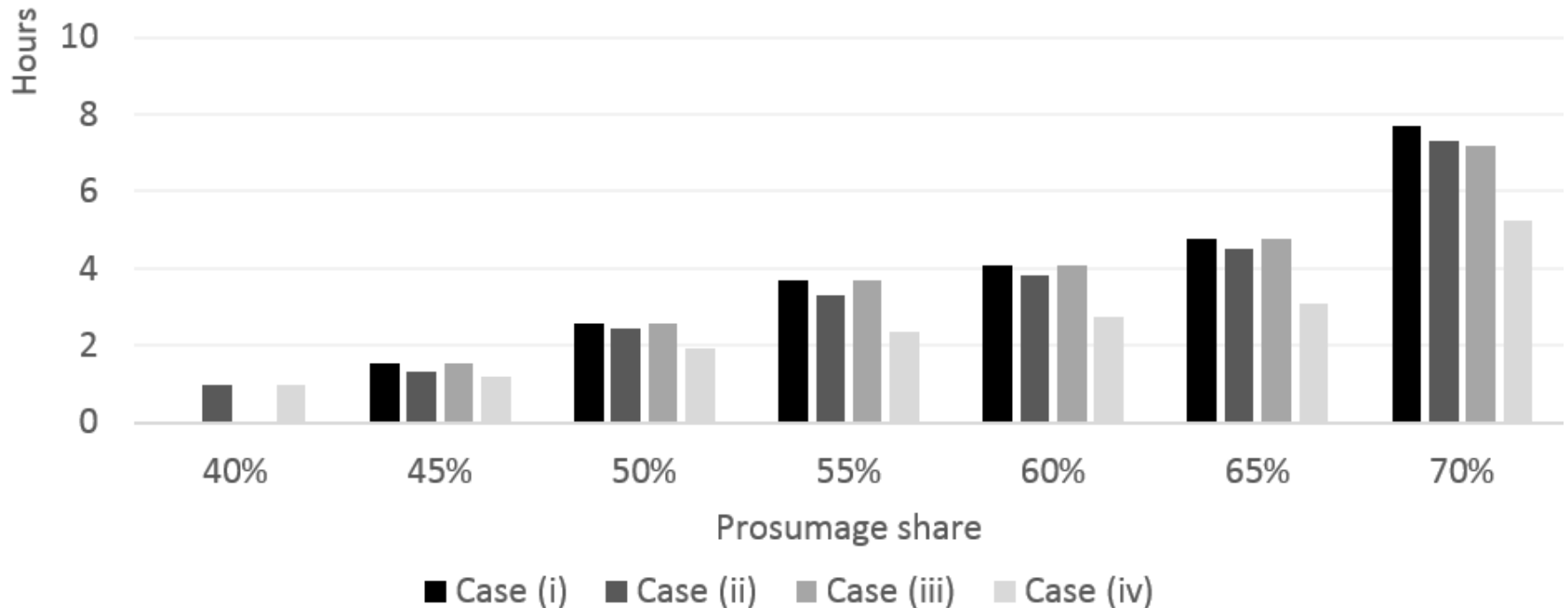


The screenshot shows the DIETER website integrated into the DIW Berlin portal. The header includes navigation links for Intranet, English, Newsletter, Mediathek, Glossar, Karriere, Kontakt, and SOEP-Service. The main navigation bar lists 'Über uns', 'Publikationen & Veranstaltungen', 'Forschung & Beratung', 'Themen & Nachrichten', and 'Presse'. The sidebar on the left contains a menu with categories like 'Nachhaltigkeit', 'Energie, Verkehr, Umwelt', 'Die Abteilung', 'Nachrichten', 'Publikationen', 'Vorträge', 'Veranstaltungen', 'Forschungsprojekte', 'Forschungskooperationen', 'Modelle', 'Service', and 'Team'. The main content area features a large image of a modern building and the title 'DIETER'. Below the image, the text describes the tool as a 'Dispatch and Investment Evaluation Tool with Endogenous Renewables "DIETER"', developed for the StoRES project. It mentions the MIT license and provides links to the open-source code and documentation. The sidebar on the right includes contact information for Dr. Wolf-Peter Schill and Dr. Alexander Zerrahn, with options to 'Nachricht schreiben' and 'Visitenkarte'.

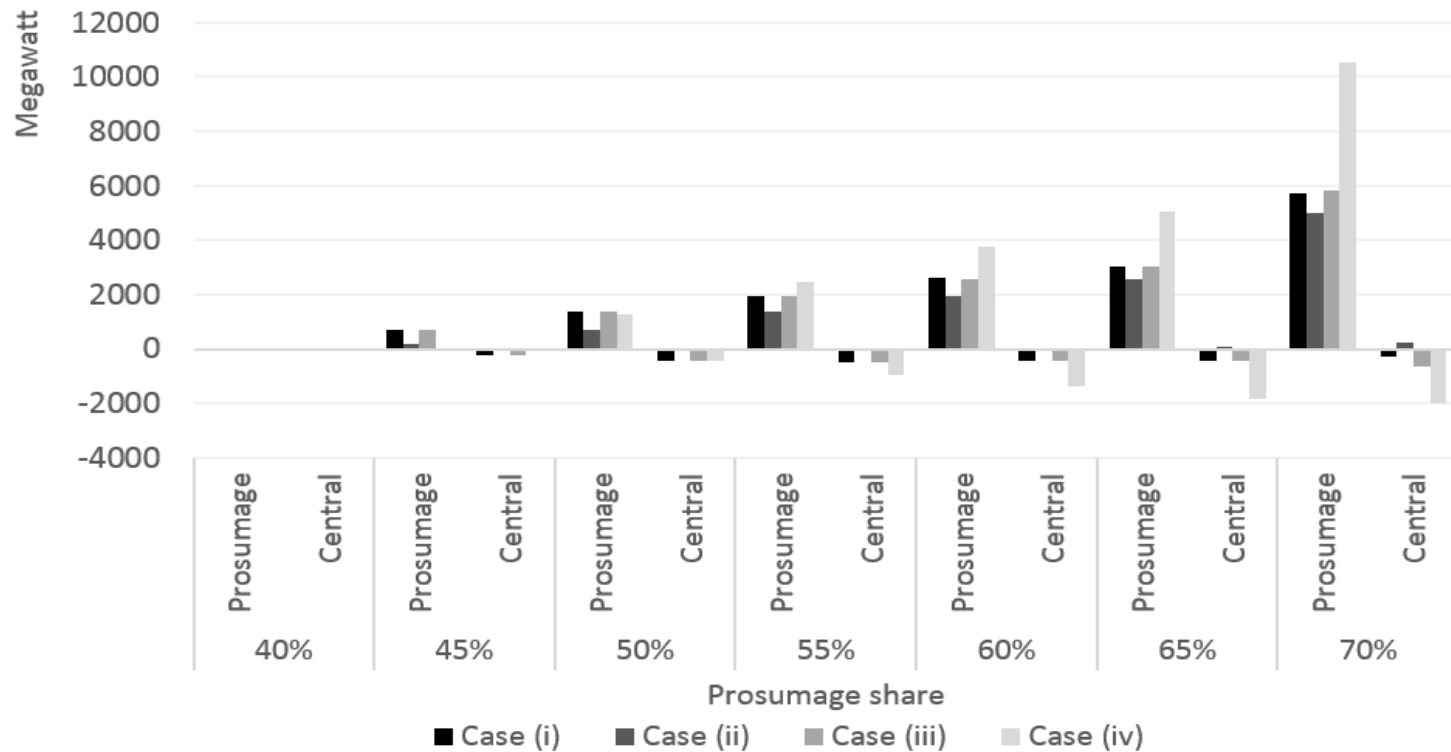
Brownfield data for 2035 (NEP scenario B1)



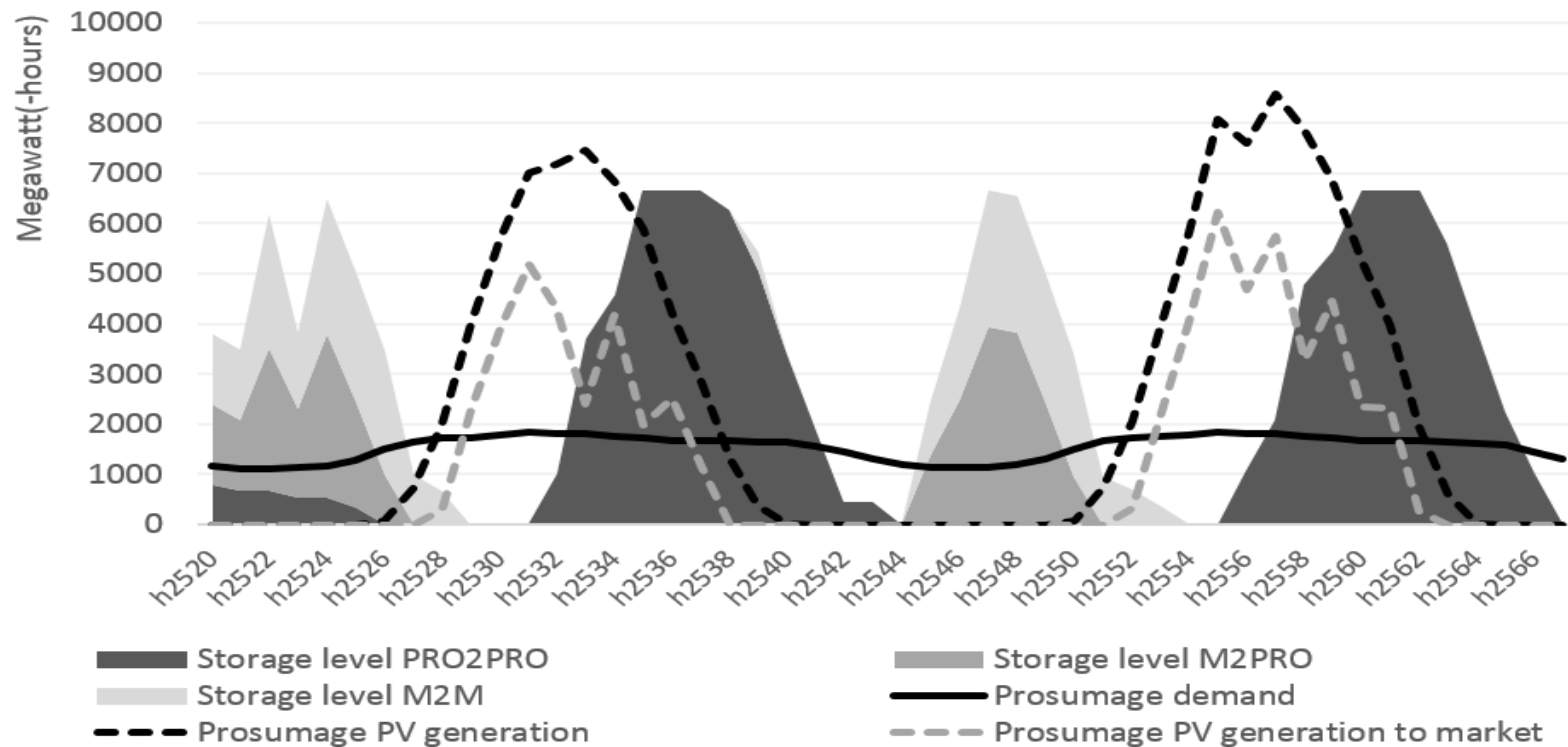
Source: scenario B1 2035 in BNetzA (2014), own assumption on prosumage



- E/P ratios increase in prosumage requirements
- Lower E/P ratios in Case (iv) driven by higher storage power capacities; energy virtually constant



- Substantial substitution only under full market interaction



- Excess PV (temporally) first sent to market, then to PRO2PRO storage
- No shifting of market exports
- Full market interaction does not help to fulfill self-generation requirements but bears efficiency potential

Findings depend on a range of numerical assumptions

- Exogenous power plant park, potentially oversized
- PV and load profiles identical for prosumagers and entire system
- Direction of bias unclear

No direct incentives for prosumage

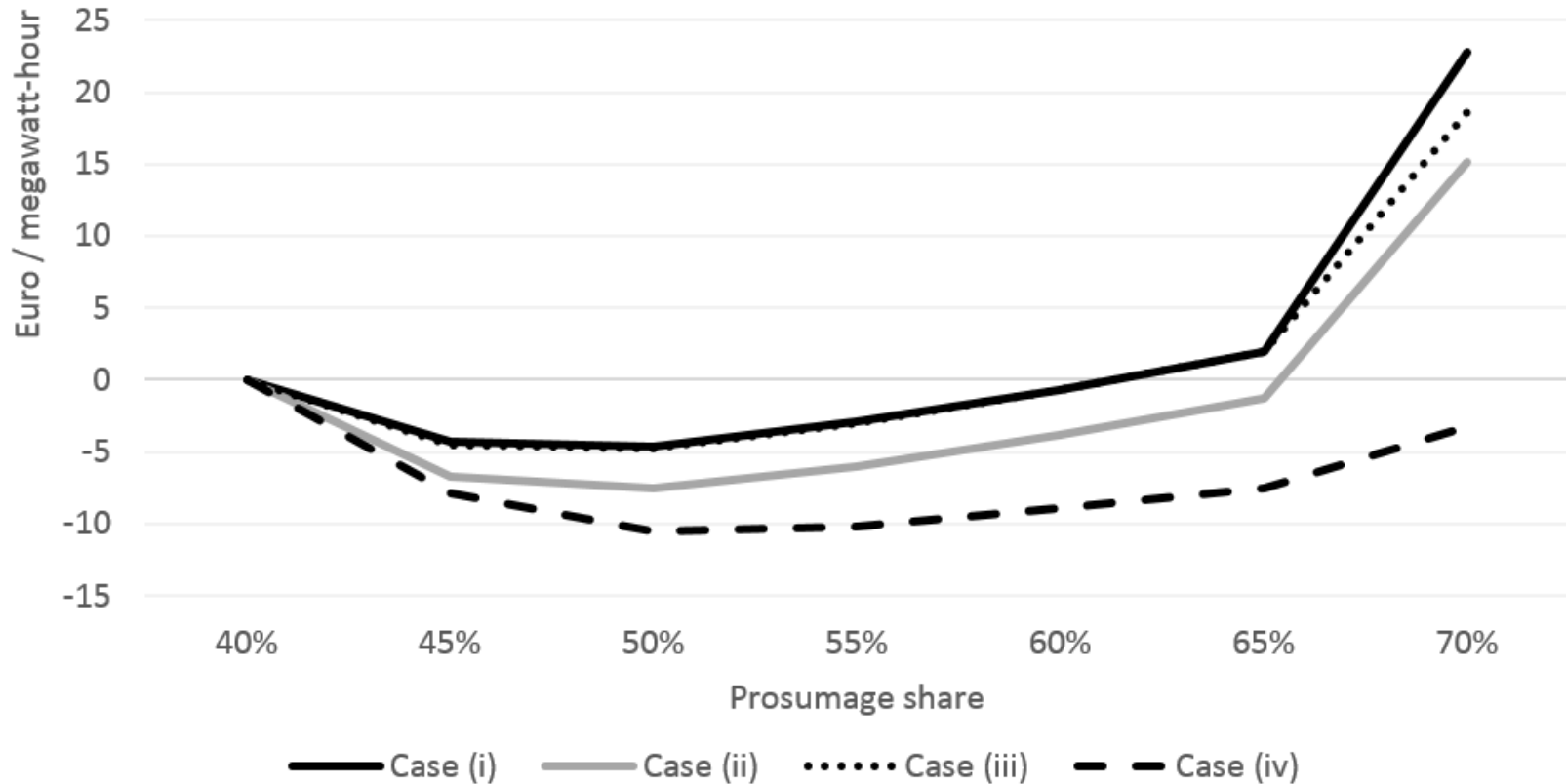
- No separate objective of prosumagers
- But system-optimal behavior
- Lower bound for efficiency losses

No intra-hourly variability

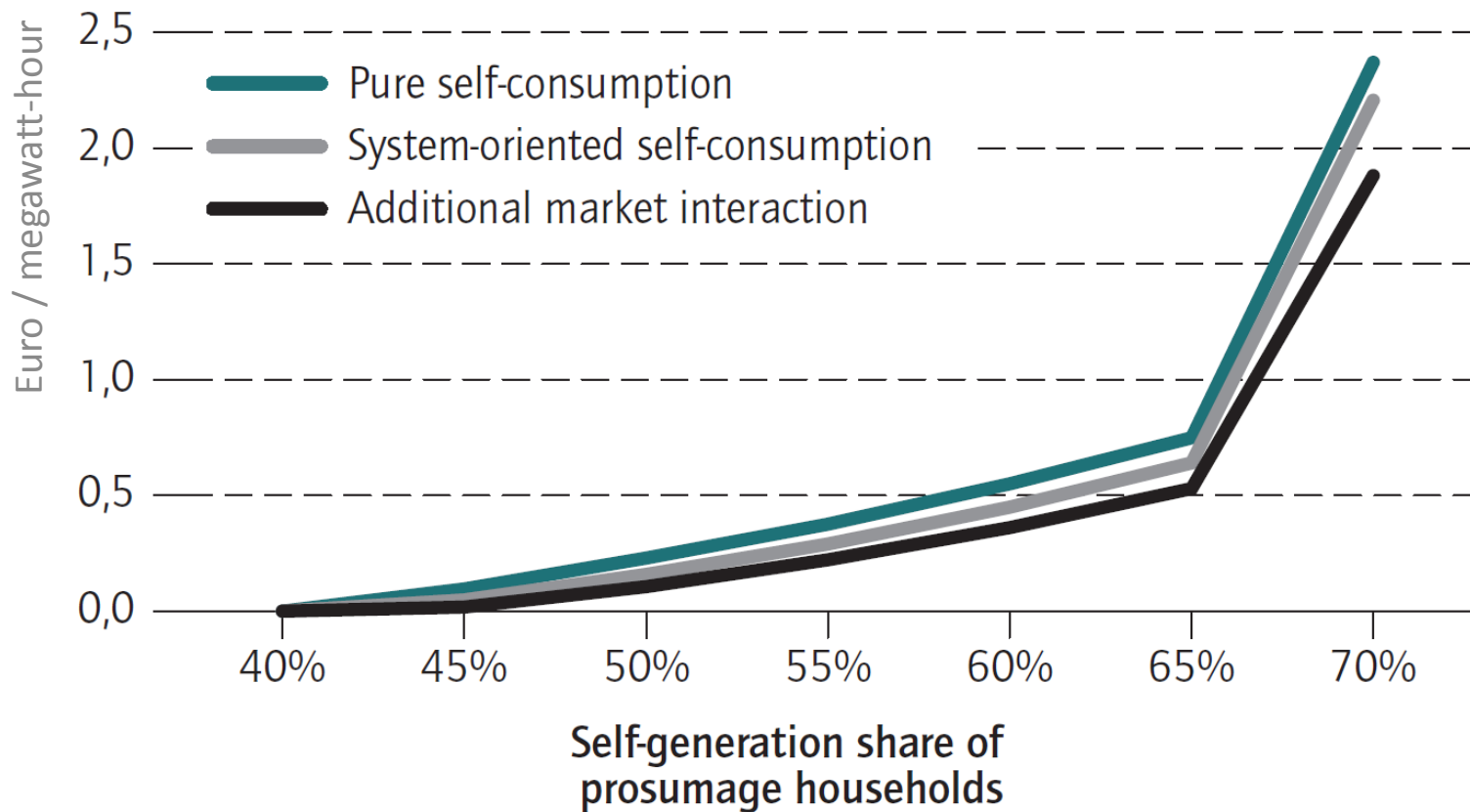
No other flexibility options (important especially in long-term perspective)

- DSM, sector coupling

Dispatch effect (w/o storage investments)



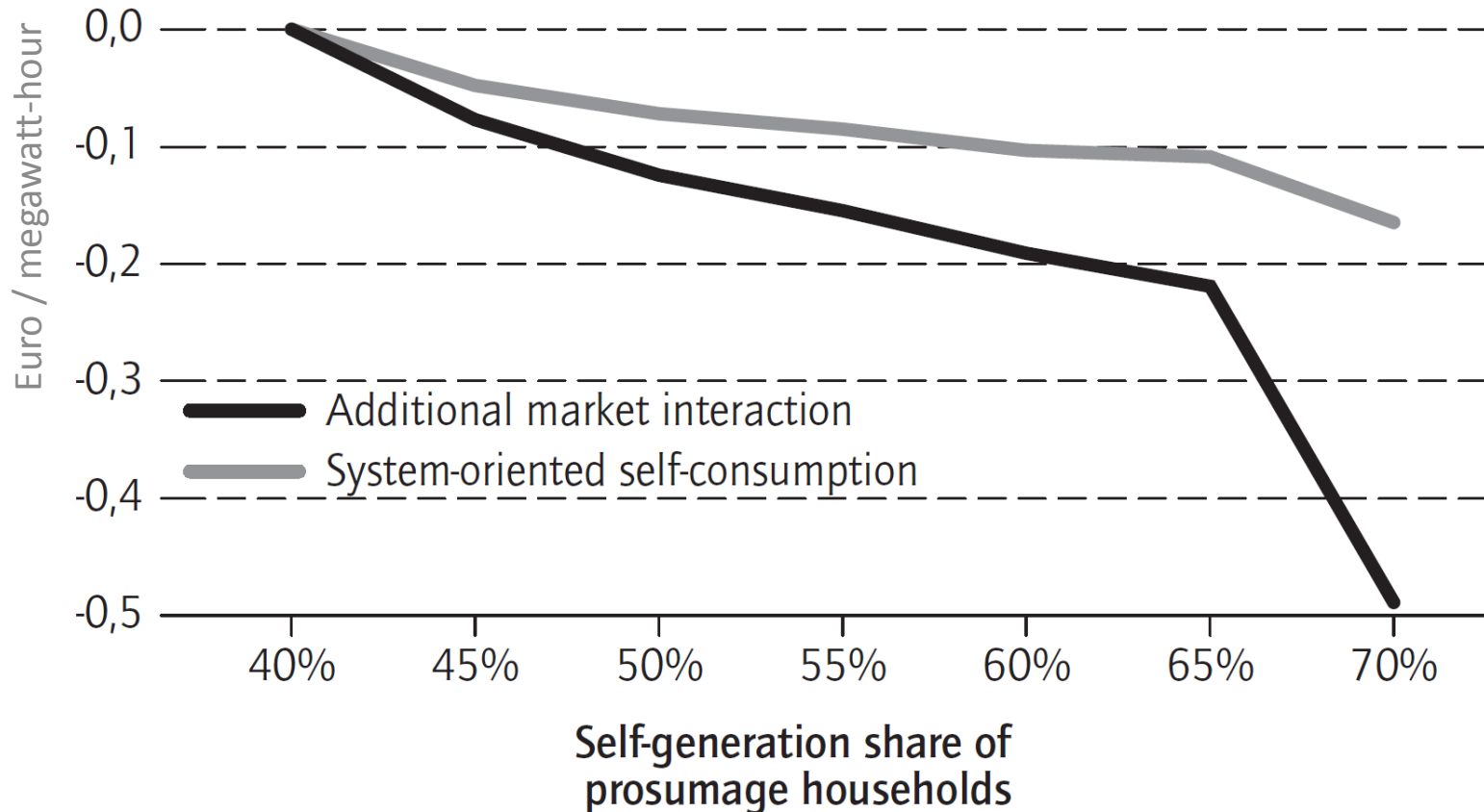
- Positive value of additional flexibility



- Pure self-consumption (slightly) worse than former Case (i)

System cost reduction compared to pure self-consumption related to overall electricity demand

Additional calculations
in DIW Wochenbericht /
DIW Economic Bulletin



- System cost-decreasing effect of additional market interactions even larger