



Erneuerbare in der Krise?
– Sicht des OMV Future Energy Fund

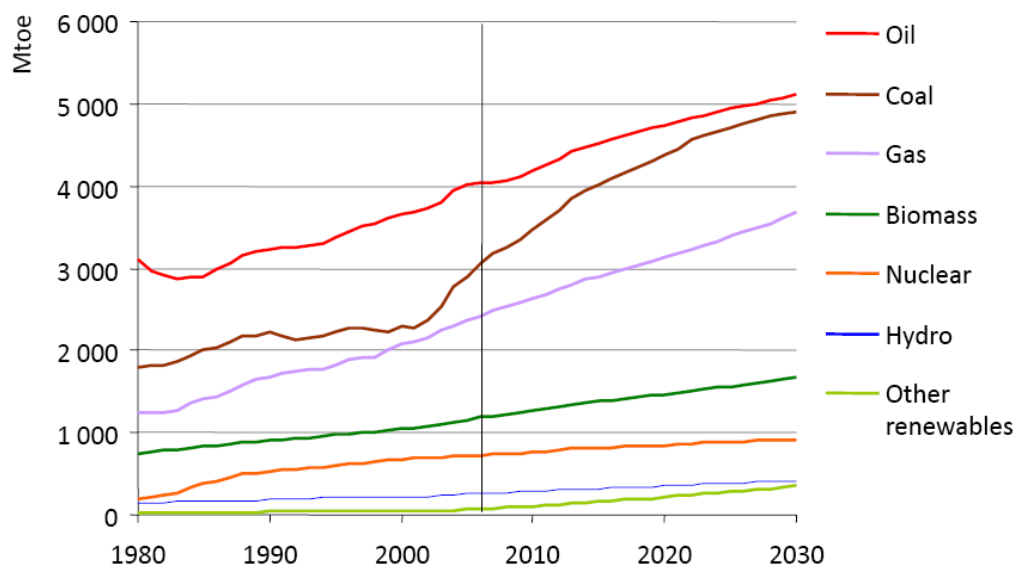
Energiegespräche

Mag. Dorothea Sulzbacher

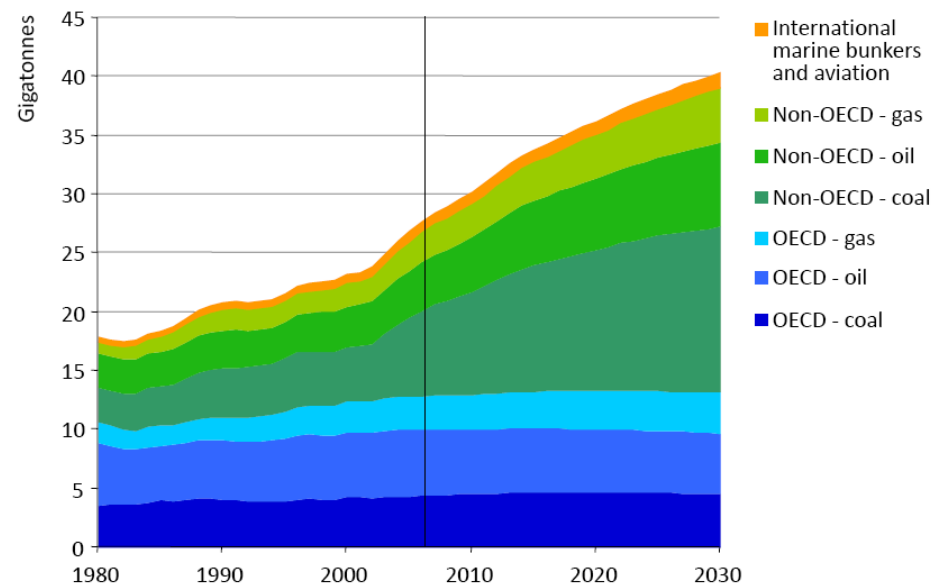
Vienna, 17th of March 2009

World Energy Demand

World Primary Energy Demand



Energy-related CO₂ Emissions



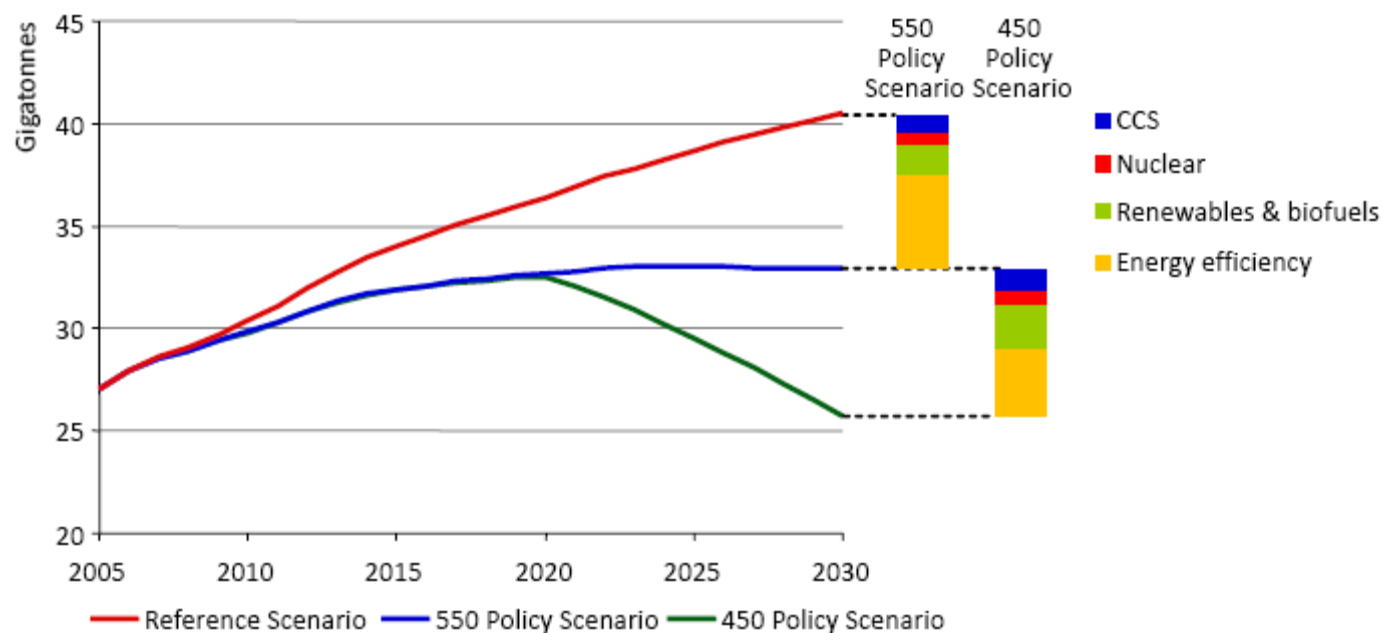
- ▶ World energy demand expands by 45% between now and 2030
- ▶ An average rate of increase of 1.6% per year
- ▶ Coal accounting for more than a third of the overall rise

- ▶ 97% of the projected increase in emissions between now & 2030 comes from non-OECD countries –three-quarters from China, India & the Middle East alone

(Source: IEA World Energy Outlook 2008, Reference Scenario)

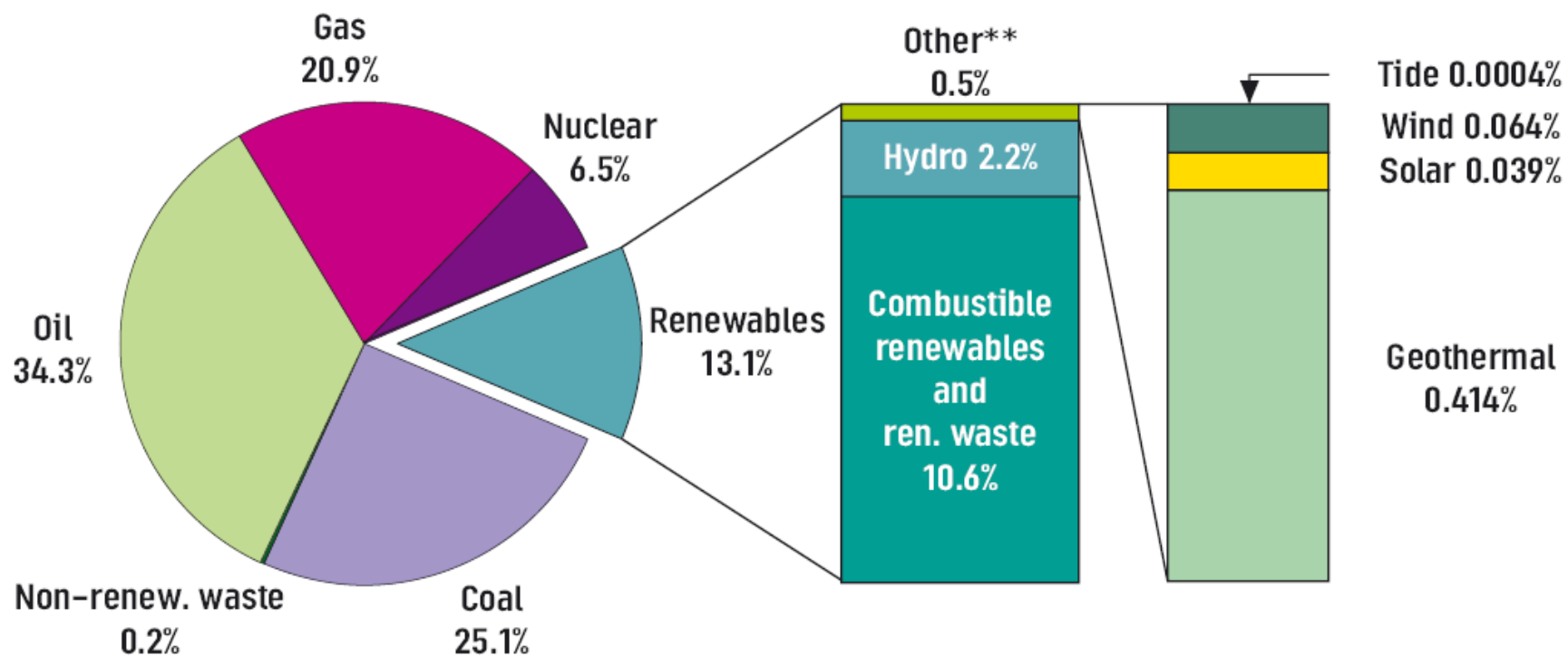
Reductions in energy-related CO₂ emissions

- ▶ Renewables and energy efficiency could potentially account for nearly 80% of emission reductions
- ▶ Renewables have to make a large contribution to reach CO₂ reductions



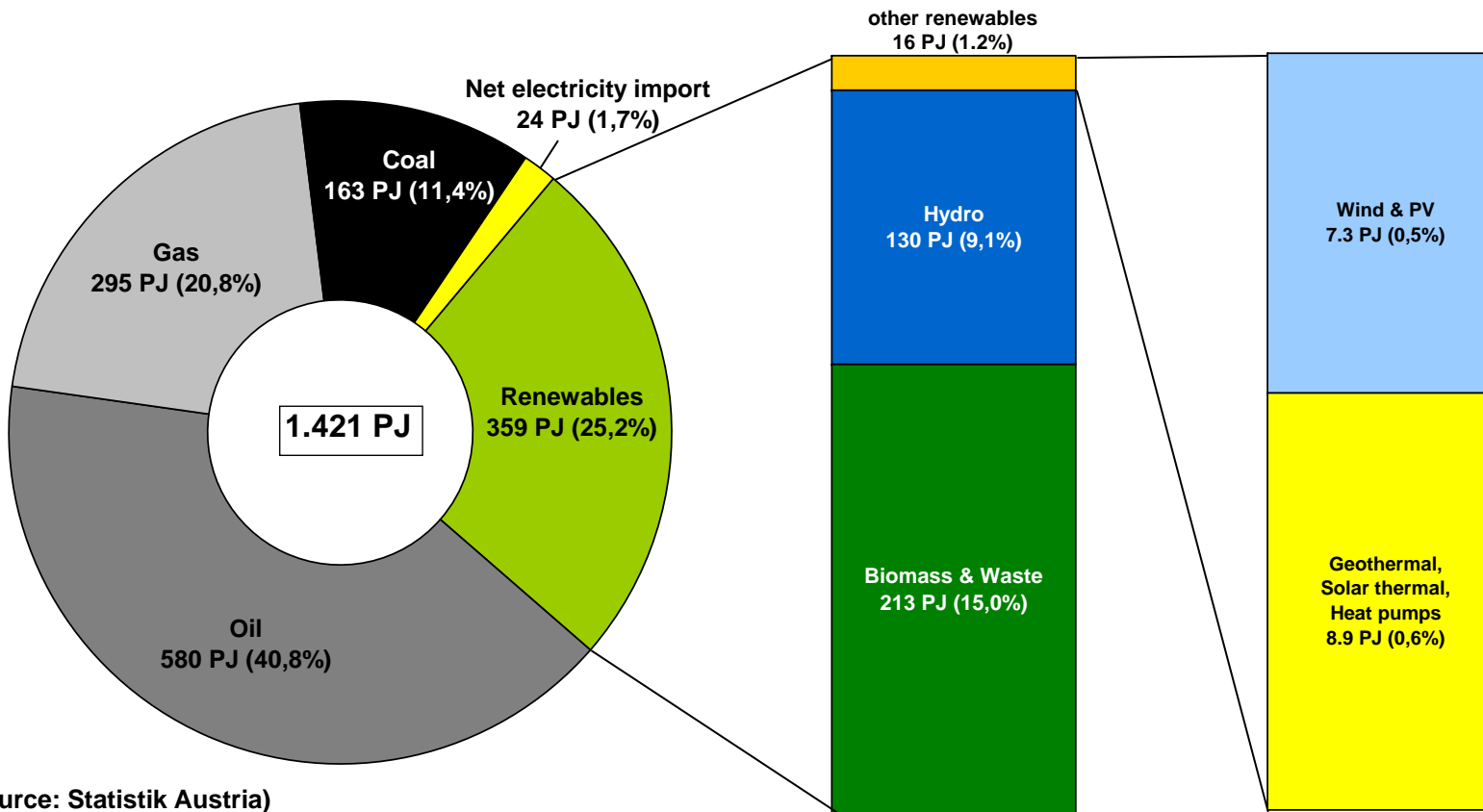
(Source: IEA 2008)

Fuels Share of World total primary Energy Supply



(Source: IEA, Renewables in Global Energy Supply 2007)

Primary Energy Consumption in Austria (2007)



(Source: Statistik Austria)

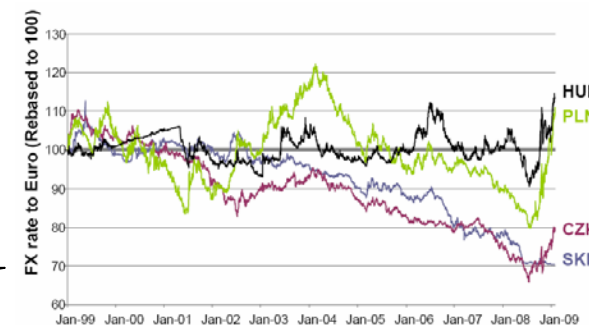
Renewables and the financial crisis

Factors adversely influencing renewable energy projects

- ▶ Reduced availability of project funding
- ▶ Lower leverage
- ▶ Unfunded risk participation by banks
- ▶ Higher bank margins
- ▶ Reduced debt repayment periods
- ▶ Loan currency from local to EUR
- ▶ Low oil and gas price makes renewables even more unattractive compared to conventional energy sources
- ▶ RES rely on state subsidies that might be squeezed

Changed risks

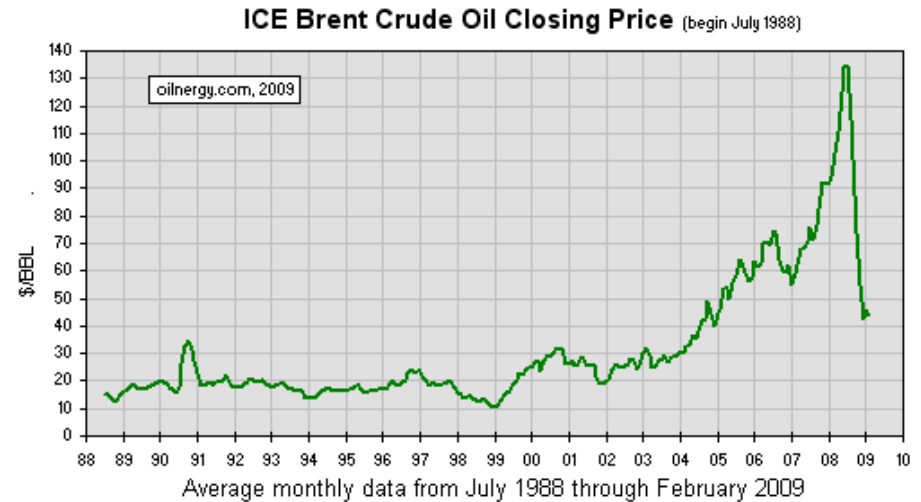
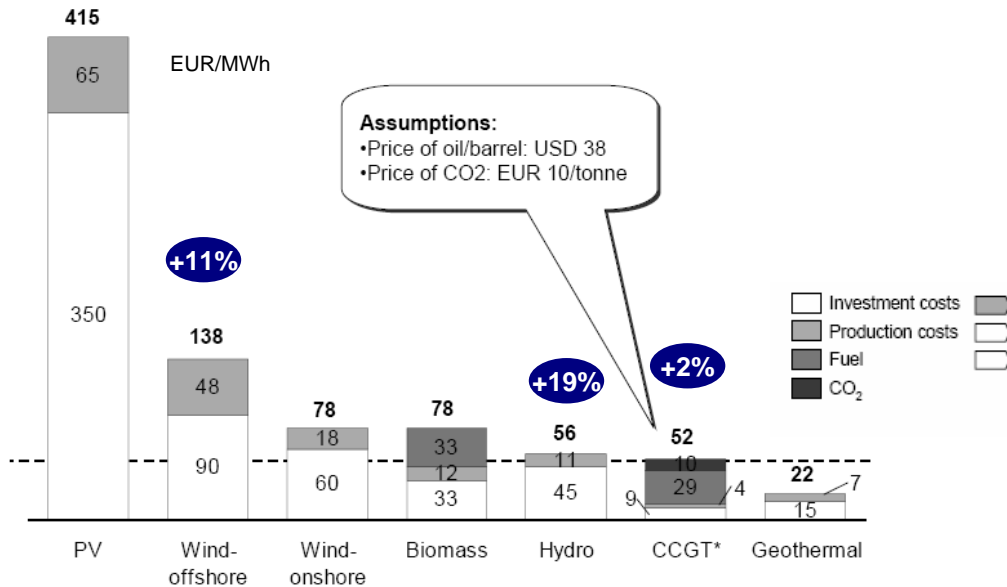
- ▶ Currency risk (devaluation of a number of eastern European currencies)
- ▶ Higher market risks in CEE countries
- ▶ Revised demand outlook



Conclusion

- ▶ Financing of RES has become a huge problem and is likely to remain so for some time
- ▶ It is much more difficult to finance for large projects compared to one year ago, especially for eastern European countries
- ▶ For the time being, RES cannot compete effectively against conventional energy sources without heavy subsidies

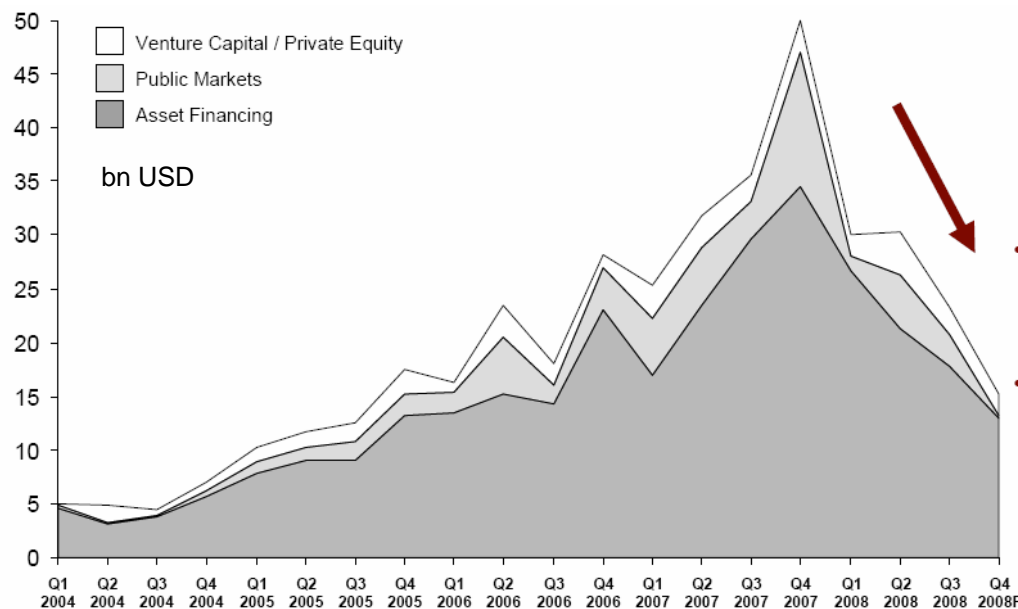
RES investment and production cost compared to conventional energy sources



Source: McKinsey, Oriens, A.T. Kearney

- ▶ The economics of RES compare unfavourably to conventional energy sources in terms of higher share of investment costs, and higher production costs, a problem which is amplified by falling oil prices.

Investments in Renewables



- ▶ Investments in Renewables dramatically sank in recent months
- ▶ Due to lower cash flows many investors are more dependent on debt financing and higher leverage
- ▶ The cost structure of renewables (higher investment costs) adversely influences the project economics

Source: New Energy Finance, A.T. Kearney

- ▶ **The attractiveness of RES is lower under current conditions**
- ▶ **Climate and RES goals on national and EU level might be delayed or softened**
- ▶ **Public funding and subsidies will continue to be important for RES**

Challenges to OMV

Energy Security

Economic Crisis

Climate Change

- ▶ Development of renewables portfolio
- ▶ Promoting Gas, selectively pursuing gas-related power and renewable power projects
- ▶ Clear commitment to decrease carbon intensity of activities which OMV operates
- ▶ Carbon Management: Control and Reduction of GHG Emissions



OMV Future Energy Fund as the Initiator of Change

Challenges

- ▶ OMV wants to contribute to climate protection and to securing the supply of energy
- ▶ Develop a profitable business segment in future energy

OMV Response

- ▶ OMV Future Energy Fund was founded in June 2006 to initiate and support projects in renewable energies, emissions reduction and energy efficiency

Strategy

- ▶ Initiate the change from a pure oil and gas group to an energy group with renewable energy in its portfolio
- ▶ Commitment to find commercially viable renewable energy sources to build up a new business area
- ▶ Focus on future energy sources that can be integrated into the group's core businesses
- ▶ Monitoring of new opportunities / technology trends

Status of the OMV Future Energy Fund

Overview

- ▶ 24 projects are approved
- ▶ Investment of total EUR 30.2 Mio

Focus

- ▶ Alternative Fuels
- ▶ Biogas
- ▶ Geothermal Energy
- ▶ Energy Efficiency
- ▶ Solar (Concentrated Solar Power)
- ▶ CCS
- ▶ Zero Emission Power Production
- ▶ Other Renewables

Project Examples

Geothermal Energy

- Geothermal reuse of depleted oil- and gas wells: realization of a high efficient borehole heat exchanger system
- Geothermal potential in Austria and Romania
- Improved geothermal energy recovery from brown fields
- First Pilot Plant: old well will be retrofit to a borehole heat exchanger

CCS

- Participation in IEA GHG Weyburn CO₂ Monitoring and Storage – Phase II
- CO₂ Sequestration combined with EOR in Turnu Field, Romania
- ZEERAF (Zero Emission Enhanced Oil Recovery utilising All Fluids)
- Zero Emission Power Plant

Biogas

- Biogas Bruck/Leitha
- Biogas Aderklaa
- Evaluation of the Biogas potential in Romania

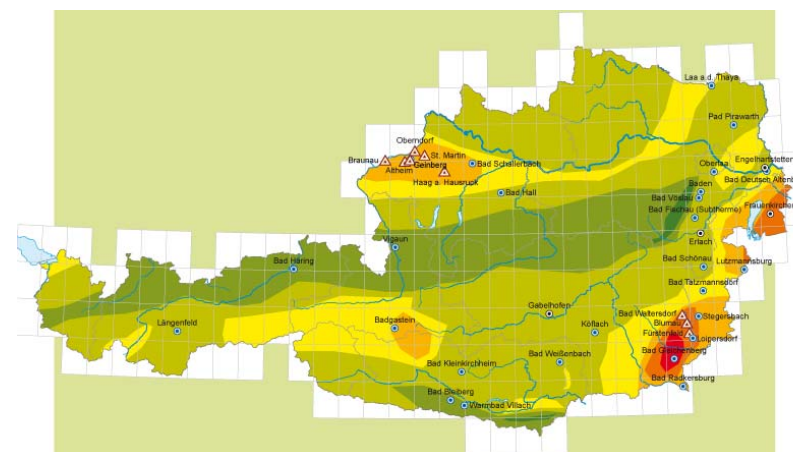
Project Example: Virtual Biogas

- ▶ **Project:** Optimization of the value-chain from production of raw materials and biogas, purification, feeding-in and transport of biogas to dispensing at filling stations
- ▶ **Project period:** 8/2006 – 12/2009
- ▶ **Biogas:**
 - ▶ Purified biogas as a substitute for natural gas to reduce emissions
 - ▶ Feeding into the gas network
 - ▶ Use as fuel in CNG vehicles
- ▶ Possible follow-up projects: biogas production, feeding into the network, bio-CNG filling stations

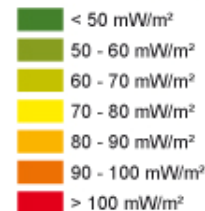


Project Example: Geothermal potential Austria

- ▶ **Project:** The project is designed to survey, evaluate and present the potential exploitability – including environmental and economic aspects – of geothermal resources in the central and northern Vienna Basin
- ▶ **Project period:** 8/2008 – 4/2010
- ▶ Development of two specific and feasible geothermal projects in the investigated region, and thereby develop the knowledge foundation necessary for the OMV to set up a supplementary business sector while acting as a regional supplier of renewable energy



Geothermie Wärmestrom



Geothermie Nutzung

- ⊙ Thermalbad in Bau
- ⊙ Thermalbad
- ⚠ Heiz-/Kraftwerk

Source: Geologische Bundesanstalt
(Austrian Geological Survey)

Project Example: Borehole heat exchanger

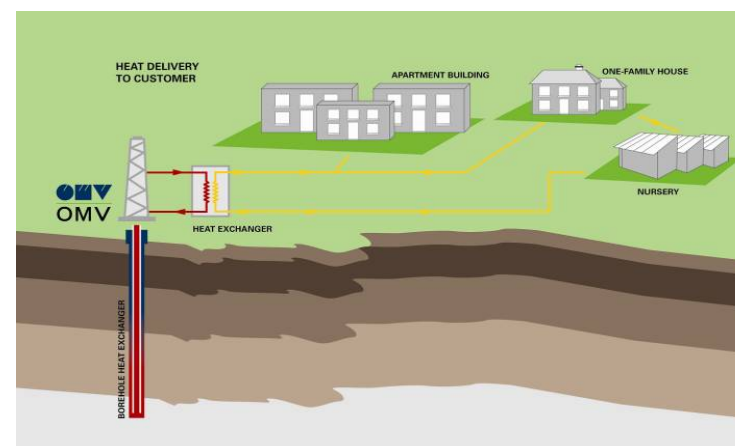
► Project:

- An old well will be retrofit to a borehole heat exchanger by integrating heat pumps for peak-load and absorption cooling for summer time
- 1st phase: Geothermal heating is implemented in winter
- 2nd phase: Customers will be supplied with cooling facilities in summer

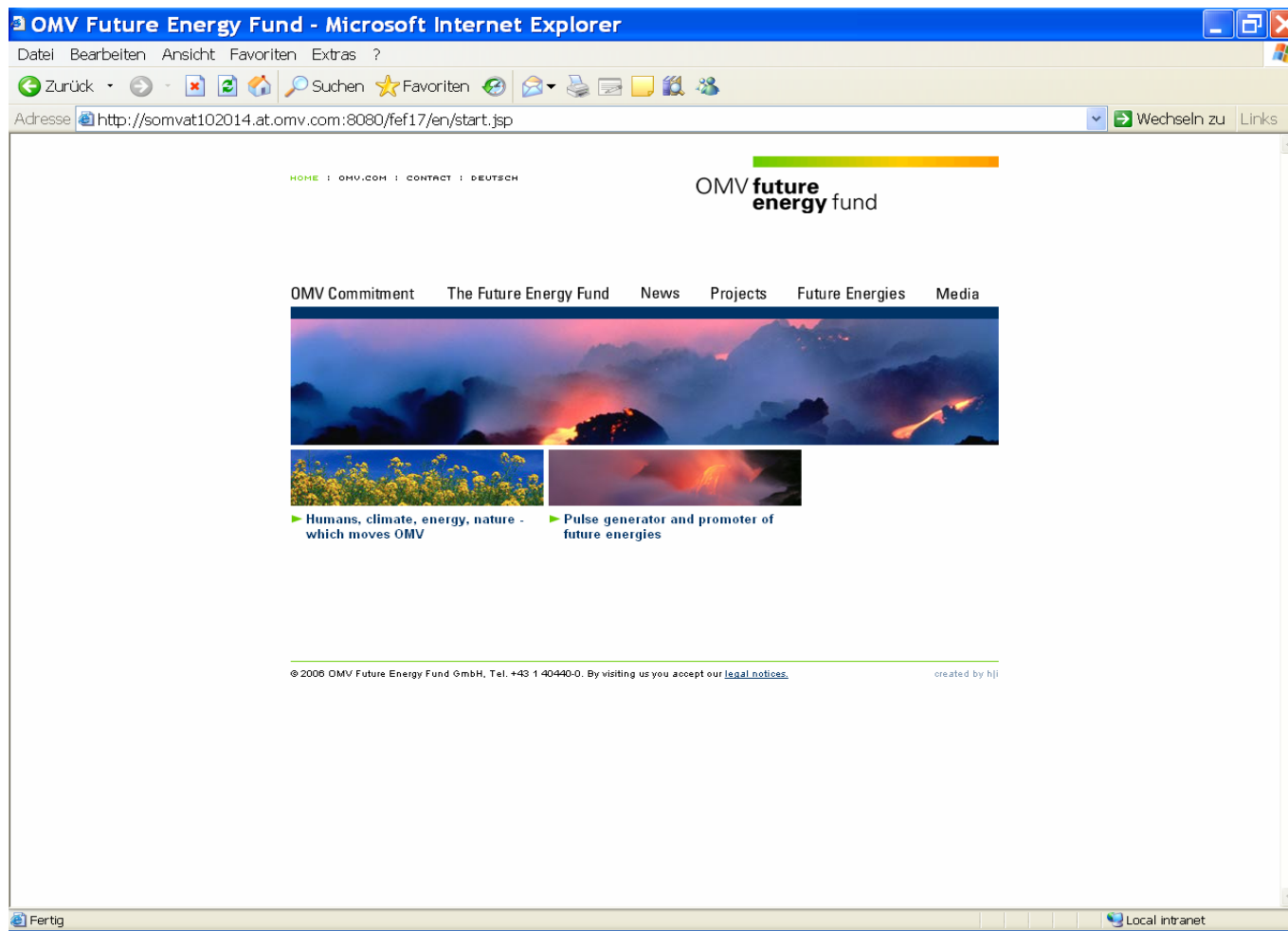
► Project period: 8/2008 – 4/2010

► Expected targets:

- An integrated and expanded technical energy solution for future customers will be provided
- Knowledge in heating and cooling from geothermal wells will be gained
- Process optimisation and a deeper understanding of the geothermal system



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